

TE PŪTAHITANGA O TE WAIPOUNAMU ANNUAL REPORT

1 JULY 2017 - 30 JUNE 2018

Cover photo: Ngarara Huarau in Karauripe / Cloudy Bay. Photo courtesy of Keelan Walker, Loud Noise Media.



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WHO WE ARE

Te Pūtahitanga o Te Waipounamu is the Whānau Ora Commissioning Agency for the South Island.

We work to respond to whānau innovation, to foster and grow inspirational ideas that are whānau-centred, intergenerational, self-determining, driven by a holistic approach to wellbeing, and provide direct impact for whānau to enable independent transformational change.

We represent a legal partnership of ngā iwi o Te Waipounamu, the nine iwi of the South Island: Ngāi Tahu, Ngāti Rārua, Ngāti Tama, Ngāti Kuia, Ngāti Koata, Rangitāne o Wairau, Ngāti Apa ki te Rā Tō, Ngāti Toa Rangatira, and Te Atiawa. Established in 2014, this unique initiative was the first time ever, that the iwi came together for a common cause to trailblaze a new model that reflects the aspirations of ngā iwi as they relate to whānau.





OUR OBJECTIVE

To meet the aspirations of the nine iwi of Te Waipounamu to serve and be inclusive of all whānau within Te Waipounamu so they may flourish in their own image and on their own terms.



OUR VISION

Whānau are able to fulfil their dreams and aspirations, are culturally connected, thriving and contributing members of their communities.



OUR MISSION

We support whānau transformation through investing in their capability to create meaningful change, now and for generations to come. Our mission is to invest in whānau-centred outcomes by championing a Whānau Ora approach in all that we do.



OUR PURPOSE

Our purpose is to foster and grow inspirational ideas which are whānau-centred, intergenerational, locally driven and will provide a direct impact for whānau.





NGĀ KAUPAPA TUKU IHO

Recognise beliefs and values guide whānau behaviour and response. Reflect these values by providing opportunities for whānau to express them.

BEST WHĀNAU OUTCOMES

Joint planning with whānau to assist them to identify the outcomes that they need from existing services in the community and acting as a navigator to bring these resources to them. Includes whānau-selected measures of success.

WHĀNAU INTEGRITY

All whānau are treated with the respect and integrity that is their legacy as Māori. Whānau are provided with the opportunity and support to determine their outcomes.

COMPETENT AND INNOVATIVE PROVISION

Identify the strength that is often latent or covered over by circumstances and work with this to support whānau to move from crisis to enable them to achieve their aspirations.

WHĀNAU OPPORTUNITY

Accept that all whānau have strengths and recognise how leadership is expressed so that opportunities for action and change are leveraged from within the whānau. Engagement and contribution is enabled.

COHERENT SERVICE DELIVERY

Integrate whānau identified outcomes to ensure services are seamless and enable these outcomes.

EFFECTIVE RESOURCING



Respecting whānau integrity and coordinating the level of resources that is required to achieve their self-determined outcomes.

HIGHLIGHTS OF 2017/2018

THE YEAR AT A GLANCE

JULY 2017

- **3-5th July:** Te Pūtahitanga o Te Waipounamu takes part in intersectoral stakeholder meeting on the Chatham Islands/Wharekauri.
- **11th July:** A Māori Business breakfast hosted by the Minister for Whānau Ora was held in Christchurch: including site visits to Hale Compound Conditioning; Bros for Change and Tipu Taitama Voyaging.

AUGUST 2017

- **25th August:** Te Pūtahitanga o Te Waipounamu engaged with the South Island Public Health Alliance (now known as the Hauora Alliance) to co-design a project for collaboration.
- **29th August:** Wave Seven opened on 29 August 2017 and closed on 29 September 2017.

SEPTEMBER 2017

- **12th September:** Launch of the Wave 2 and 3 evaluation, in which it was stated that for every \$1 invested in Whānau Ora; there would be a \$7 return.
- **14th September:** A Memorandum of Understanding was signed for Te Taurira Tōpuni: a tripartite pilot programme with Te Pūtahitanga o Te Waipounamu, Te Rūnanga o Ngāi Tahu, and Oranga Tamariki.
- **17th September:** Ties that bind us: stories of Murihiku kaumātua, launched in Invercargill.

- **27-29th September:** Te Pūtahitanga o Te Waipounamu and many of our entities (Hale Compound Conditioning; Bros for Change; Kakano Café) involved in the World Social Enterprise Forum.

OCTOBER 2017

- **7 October:** Pouārahi spoke at the Onuku French Festival Whānau Day (Akaroa).
- **16 October:** We attended the dawn blessing for Te Kaika (a village of care) in Dunedin.
- **25th October:** We attended the rangatahi and whānau celebration for Te Ara Raukura at Haeata Community Campus (Christchurch).

NOVEMBER 2017

- **8 November:** The Treasury spends the day visiting Te Pūtahitanga o Te Waipounamu including visits to Te Pā o Rakaihautū and Hale Compound Conditioning.



DECEMBER 2017

- **7th December:** Hon Peeni Henare is welcomed to Te Whenua Taurikura as the new Minister for Whānau Ora.
- **2-13 December:** Te Pūtahitanga o Te Waipounamu undertook a roadshow around Te Tauihu marae (Te Awhina Marae, Motueka and Whakatū Marae, Nelson) in advancing the violence free approach – Tū Pono: Te Mana Kaha o Te Whānau.

JANUARY 2018

- **26 January:** Gala Evening at the Piano celebrating the success of Bros for Change.

FEBRUARY 2018

- **26 February:** Te Pūtahitanga o Te Waipounamu presents at the Global indigenous Suicide Prevention, mental health and wellbeing conference, Wellington.

MARCH 2018

- **7 March:** Site visits to Arahura Marae, Hokitika and meeting with Civil Defence, in relation to a closer worker relationship in emergency situations with Whānau Ora.
- **12-13 March:** All Whānau Ora Navigators gather together at digital story-telling training.
- **21-23 March:** Te Pūtahitanga o Te Waipounamu annual symposium, Marlborough Convention Centre.
- **29 March:** Chief Executive meets with the Child Wellbeing Unit, Department of Prime Minister and Cabinet.

APRIL 2018

- **5 April:** The Tū Pono collective meets with Hon Nanaia Mahuta on whānau violence intervention.

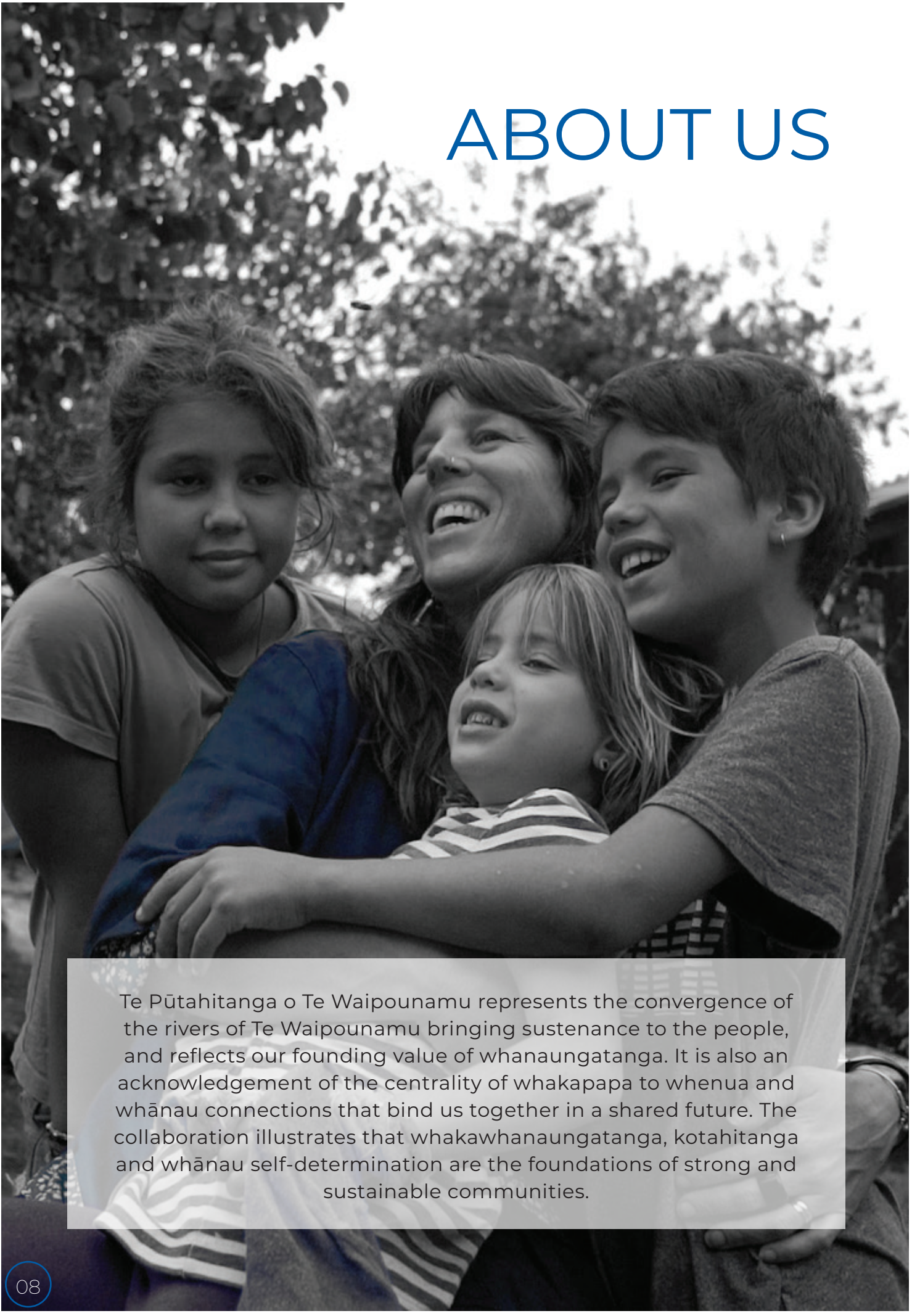
MAY 2018

- **3 May:** Te Pūtahitanga o Te Waipounamu meets with Hon Carmel Sepuloni on the impact of Te Kaika: (very low cost access GP Clinic) in the Dunedin; and its relationship to Work and Income brokerage.
- **4 May:** All of the Navigator host agencies throughout Te Waipounamu met together in Christchurch with Te Pūtahitanga o Te Waipounamu to discuss the new 24 month agreements and the expectation that all Navigators would receive at least the Living Wage.
- **16 May:** Te Pūtahitanga o Te Waipounamu presented its submission on the Child Poverty Reduction Bill to the Social Services and Community Select Committee.

JUNE 2018

- **8th June:** The first visit of the Whānau Ora Review Panel is held in Christchurch, involving a range of key stakeholders: the GPL Board; Te Taumata; Tū Māia; Whānau Enterprise Coaches; the independent Assessment Panel; Kanohi ki te Kanohi; Kaikōura Earthquake recovery; Corstorphine Community Hub; Hale Compound Conditioning; Bros for Change.
- **22nd June:** Dawn opening of Te Pā Wānanga at Omaka Pa, Blenheim.

ABOUT US



Te Pūtahitanga o Te Waipounamu represents the convergence of the rivers of Te Waipounamu bringing sustenance to the people, and reflects our founding value of whanaungatanga. It is also an acknowledgement of the centrality of whakapapa to whenua and whānau connections that bind us together in a shared future. The collaboration illustrates that whakawhanaungatanga, kotahitanga and whānau self-determination are the foundations of strong and sustainable communities.

Te Pūtahitanga o Te Waipounamu is a Limited Liability Partnership formed by the nine iwi of Te Waipounamu. The organisation is a vehicle through which whānau are enabled to pursue their aspirations for health and wellbeing.

Te Pūtahitanga o Te Waipounamu is the Whānau Ora Commissioning Agency for Te Waipounamu. This partnership builds on five years of strengthening collaboration amongst the iwi of Te Waipounamu and is anchored in shared commitments to whānau as the building blocks of our communities.

The commissioning agency model contributes to realising the power of Whānau Ora by developing strategies based on four guiding principles:

Kotahitanga - collaborative approach to integrated solutions and delivery

Kāinga focus - local solutions. Whānau initiated solutions are best.

Panoni hou - innovation through investing in new solutions, encouraging social innovation and entrepreneurship to incentivise new services, new approaches and integrated solutions

Kōkiritanga - partnering for success

The Whānau Ora approach is unique because it:

- Recognises a collective entity,
- Endorses a group capacity for self-determination,
- Has an inter-generational dynamic,
- Is built on a Māori cultural foundation,
- Asserts a positive role for whānau within society and can be applied across a wide range of social and economic sectors

OVERVIEW OF INVESTMENT APPROACH AND ACTIVITIES

In the 2018/19 Investment Plan it was stated that Te Pūtahitanga o Te Waipounamu has five commissioning work-streams through which initiatives and projects have been commissioned. These streams interact with each other in a way that creates multiple pathways for all whānau to access once engaged by Te Pūtahitanga o Te Waipounamu. This has been termed the 'Te Pūtahitanga

Whānau Ora Ecosystem' and represents the sum of commissioning activities within Te Waipounamu.

THE FIVE COMMISSIONING WORKSTREAMS ARE:

- 1. Commissioning Pipeline:** The Commissioning Pipeline provides whānau residing in Te Waipounamu, Wharekauri/ Rekohu (the Chatham Islands) and Rakiura (Stewart Island) direct access to Whānau Ora investment through open tender funding waves. Whānau submit applications that demonstrate strengthening the capacity and capability of whānau through alignment with the Whānau Ora Outcomes Framework. The Commissioning Pipeline workstream includes all funding applications, contract management activities and performance measure negotiations.
- 2. Whānau Enhancement:** The Whānau Enhancement workstream provides investment in Whānau Ora Navigators and Navigator Tinana roles to work with whānau to support planning and implementation activities.
- 3. Capability Development:** This workstream provides investment in whānau capability development and supports the growth and development of initiatives that create social impact for whānau. This workstream includes Te Kākano o te Totara (Rangatahi Leadership); Te Pāpori o Whakatere (Accelerator); the Whānau Enterprise Coaches, and the annual Te Pūtahitanga o Te Waipounamu symposium.
- 4. Te Punanga Haumarū:** (inclusive of Mokopuna Ora; Tū Pono: Te Mana Kaha o te Whānau; Te Koha-suicide prevention).
- 5. Research and Evaluation:** (inclusive of opportunities for innovation; co-investment and the rangatahi succession work programme).

The overall aim is transformative change to build sustainable whānau capability for whānau within Te Waipounamu, Wharekauri/ Rekohu (the Chatham Islands) and Rakiura (Stewart Island).

GENERAL PARTNER LIMITED BOARD CHAIR'S MESSAGE

FOREWORD TO ANNUAL REPORT



TREVOR TAYLOR

**CHAIR; GENERAL
PARTNER LIMITED
BOARD**

The relationship between ngā iwi, of which Te Pūtahitanga o Te Waipounamu is an expression, is founded on: kotahitanga; whakapapa; rangatiratanga; whanaungatanga; and manaakitanga. In essence, this relationship describes both the vision for how whānau across Te Waipounamu experience self-determination; as well as the means of interchange between the nine iwi and its Commissioning Agency; between Te Taumata and the General Partner Limited Board (GPL); between Te Pūtahitanga o Te Waipounamu and government.

The 2017/18 Annual Report sets in motion how this relationship has evolved. It describes the diverse ways in which the Whānau Ora approach has been embedded in the lives of whānau across the South Island. It shares the successes through both data and narrative, of real whānau experiencing change that they have determined will best realise their aspirations.

The Board is proud that the impact and momentum of the Te Pūtahitanga approach has achieved widespread interest as it continues to grow. Over the last financial year, a myriad of government agencies have requested an opportunity to meet with the Commissioning agency, including the Department of Prime Minister and Cabinet; the Ministry of Justice; the Social Investment Unit; the Treasury; the Ministry of Health; Oranga Tamariki; the Department of Corrections; the Child Wellbeing Unit; the Child Poverty Unit; and the Ministry of Social Development. All our hopes for 2019 rest in the new emphasis on wellbeing which will be benchmarked against the 'Wellbeing Budget' in May 2019. We believe there is no better determinant of wellbeing than that experienced through the lives of whānau as they endeavour to achieve the seven Whānau Ora outcomes.

I want to thank my fellow directors: Glenice Paine; Donovan Clarke and Lisa Tumahai who provided excellent support and guidance throughout the year, to ensure our commissioning approach is achieving the results for whānau that we have all committed to. I want to also acknowledge the Chair of Te Taumata Whaea Molly Luke and the representatives of the nine iwi who provide Te Pūtahitanga o Te Waipounamu with the mandate and motivation from mana whenua. However what we have achieved this year would not have been possible without the dynamic leadership of our Pouārahi, Helen Leahy, and her energetic and dedicated team at Te Pūtahitanga o Te Waipounamu. The GPL Board thanks them for their passion and drive in supporting the goals and aspirations of whānau throughout Te Waipounamu, Wharekauri/ Rekohu (the Chatham Islands) and Rakiura (Stewart Island).

Next year we celebrate five years since our establishment and we are excited about the opportunity for the Whānau Ora story to be profiled throughout our annual symposium, but also of course across Vote appropriations. Our whānau deserve nothing less, than to know they are valued by all agents of government; that they can be enabled to achieve the goals that they determine for themselves; and that they are supported by a commissioning agency that places high value on the relationship it holds with whānau across Te Waipounamu, Wharekauri/Rekohu (the Chatham Islands) and Rakiura (Stewart Island).



Trevor Taylor
Chair; General Partner Limited Board

TE TAUMATA CHAIR REPORT

FOREWORD TO ANNUAL REPORT



AMOROA LUKE
CHAIR OF TE TAUMATA

"It's given me a voice and it's given me heart."

"You know Madison interviewed me the first day I arrived in Christchurch when we had the Whānau Ora symposium last year. I'd never been with a large group of Māori who now I would call heroes; who have been brought together through an agency like I say Marvel Comics which Te Pūtahitanga is. These amazing super heroes are normal people, not aliens with amazing super powers, and it's the first time I have ever been in that. And so the whole symposium I cried. It's given me a voice and it's given me heart. So it's you feeling confident and strong in yourself. Within myself. That's success!" Participant; Ihi Research (2018)

Te Pūtahitanga o Te Waipounamu represents a legal partnership of Ngā Iwi o Te Waipounamu, the nine iwi of the South Island: Ngāi Tahu; Ngāti Apa ki te Rā Tō; Ngāti Koata, Ngāti Kuia, Ngāti Rārua, Ngāti Tama, Ngāti Toa Rangatira, Rangitāne o Wairau, and Te Atiawa.

The premise of the Whānau Ora policy is that whānau aspirations and self-determination are at the heart of sustainable intergenerational wellbeing. When the nine iwi of Te Waipounamu came together in 2013 to tono for the opportunity to host Whānau Ora in the South Island, our view was always that we wanted our whānau to have a voice; that a Māori way of life would be valued; that they would be enabled to achieve rangatiratanga through the realisation of their own aspirations. That's success.

Te Taumata is so proud of the innovative approach Te Pūtahitanga o Te Waipounamu has taken, in commissioning whānau directly to lead their own wellbeing initiatives. The approach is highly participatory, commissioning over 140 grassroots initiatives over the past four years.

In addition, our fifty Whānau Ora Navigators work directly with whānau. Over the past year we have been prioritising the vital work required to prevent and eliminate family violence through our campaign, Tu Pono: Te Mana Kaha o Te Whānau.

We look forward to celebrating our first five years at our annual symposium; held next year in Christchurch between 10-12 April. I am grateful for the expert advice and support provided by my fellow Taumata directors who remain focused on the outcomes for whānau. I congratulate Trevor Taylor and the members of the General Partner Limited Board for an excellent year; and I express my sincere appreciation to the magnificent team at Te Pūtahitanga o Te Waipounamu – those ‘super-heroes’ who do their best for whānau.

Finally, I thank all of our whānau who have taken up the challenge and the opportunity to support their own to live their best life.

Heoi ano



Amoroa Luke, MNZM
Chair of Te Taumata

REPORT FROM POUĀRAHI/ CHIEF EXECUTIVE

POUĀRAHI FOREWORD



HELEN LEAHY

**POUĀRAHI/
CHIEF EXECUTIVE**

As we embark on our fifth year it is a prime opportunity for reflection and review. The 2017/18 Annual Report represents the consolidation of our commissioning approach across three distinctive workstreams.

The first workstream is our signature approach: investing in the establishment and growth of some 140 entities since 2014 who are in themselves trail-blazing exemplars of whānau entrepreneurship. The second workstream: Whānau Enhancement, has seen some 50 FTE assigned to whānau in the Whānau Ora Navigator role. The third pathway straddles between the first two: Te Punanga Haumarū represents those broader challenges that impact on whānau: suicide prevention; family violence; mokopuna ora.

To support the three commissioning workstreams we have two capability approaches. The first consists of planning for sustainability: engagement with coaches; rangatahi leadership and succession planning. The final pathway is that of the research, evaluation and innovation which underpins all our work.

We are delighted with the growth strategy that has attracted other funding opportunities including Oranga Tamariki; PHARMAC; SKIP; Ministry of Health, Te Rau Matatini and Te Pūtea Whakatipu Trust.

A special highlight in 2018 was the commitment from Air New Zealand to showcase five digital stories on their international inflight entertainment. Those five stories are: Poutama Ahi Kaa; He Waka Kōtuia; Taonga by Timoti; Tuia Te Tai Poutini Rangatahi Māori Leadership Development programme and Koukourarata Wānanga Taiao.

It has been a privilege to host the Whānau Ora Review Panel in Blenheim, Christchurch, Dunedin, Invercargill and Te Tai Poutini. The navigators, whānau enterprises, coaches and whānau who presented to the panel demonstrated a profound understanding of the challenges inherent in transformation, while at the same time showcasing excellence in their passion and belief that their whānau deserved only the very best they could deliver.

My appreciation goes to those whānau across Te Waipounamu, Wharekauri/Rekohu (the Chatham Islands) and Rakiura (Stewart Island) whom have placed faith in our model and have used the investment as a springboard to realise their greatest hopes for the generations to come. It is to them that we are all accountable.

Heoi anō

A handwritten signature in blue ink, appearing to read 'Helen Leahy', with a large, sweeping loop at the bottom.

Helen Leahy
Pouārahi / Chief Executive

COMMISSIONING PIPELINE



Whānau Ora recognises the collective strength and capability of whānau to achieve better outcomes for themselves. Whānau Ora is driven by the inherent belief that when whānau are empowered to plan for their future, to trust in their own solutions and in their own strengths and abilities, whānau are better able to identify and meet their own needs as determined by them.

Whānau Ora is an expression of Te Tiriti o Waitangi. It allows policy with a Māori heart to beat for the good health of all families in Aotearoa. It demonstrates what can be done when the state relinquishes the power of decision-making to whānau, hapū and iwi to determine solutions for themselves.

Commissioning is seen as the preferred method by which to invest in Whānau Ora. Commissioning is broadly defined as a set of inter-related tasks that need to be undertaken to turn policy objectives into the outcomes sought (Productivity Commission, 2015). As a Whānau Ora Commissioning Agency, our objective is encapsulated within the policy's title: Whānau Ora; that is, whānau who are thriving, in good health and prosperity.

In commissioning Whānau Ora, Te Pūtahitanga o Te Waipounamu does not provide a particular service or programme; but rather we are stewards of an approach which seeks to empower whānau to identify and meet their own needs. The approach is premised upon building whānau capability to independently address and manage their own lives; in a word, to be 'self-determining'.

Commissioning allows for the devolution of funding and decision-making from central government so that the response to real whānau aspirations is genuine and effective. Not only does commissioning allow for a more direct relationship with whānau; in the context of Whānau Ora, it places whānau at the centre of their own pathways towards prosperity.

Across the 2017-2018-year, Te Pūtahitanga has invested in 43 new initiatives that have supported 1,989 whānau, including 694 families (whānau whakapapa). Activities are diverse and have included education training and information sessions, environmental consultation hui, establishing beehives for a foundation for a whānau business, providing workplace training and pathways to independence for those with disabilities, wānanga, the employment of interns and residential care and support for ex-prisoners.

What binds these diverse initiatives together is an absolute commitment to achieving Whānau Ora outcomes. The Commissioning Pipeline Results Based Accountability (RBA) provides evidence that initiatives are making a real difference in the lives of whānau. Highlights include:

- whānau gaining independent living skills,
- whānau improving their physical fitness,
- whānau increasing their participation and reducing their sense of loneliness,
- whānau feeling more connected to their culture and more secure in their cultural identity,
- whānau growing in their money management skills,
- whānau improving their family relationships and
- sense of resilience and whānau growing their knowledge of environmental sustainability.

COMMISSIONING PIPELINE RBA PERFORMANCE MEASURES FOR 1 JULY 2017 TO 30 JUNE 2018

HOW MUCH DID WE DO?

43

live initiatives supporting

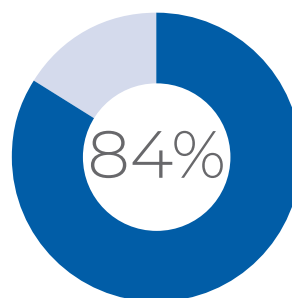
1,989

whānau individuals

694








whānau whakapapa

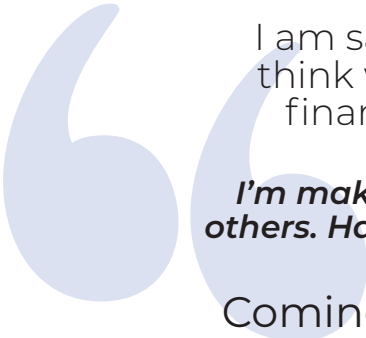
HOW WELL DID WE DO?



of whānau were satisfied with their initiatives

WHĀNAU OUTCOMES

POU TAHI	POU RUA	POU TORU	POU WHĀ	POU RIMA	POU ONO	POU WHITU
 self-managing and empowered leaders	 leading healthy lifestyles	 participating fully in society	 confidently participating in te ao Māori	 economically secure and successfully involved in wealth creation	 cohesive, resilient and nurturing	 responsible stewards of their living and natural environments
92% of whānau gained independent living skills	93% increased their knowledge of food and nutrition	83% said taking part helped them meet new people	91% had increased connection with te ao Māori	83% of tamariki have saved pocket money	67% improved parenting skills	96% felt a greater connection to the whenua
79% can manage conflict better	81% had improved physical fitness	83% said taking part helped them get out of the house	87% had a greater ability to express their culture and identity	92% of pakeke feel more confident to manage their pūtea	70% had greater resilience	57% took part in environmental restoration activities
76% satisfied with their life	88% making healthy kai choices	70% felt more confident to engage with their community	35% made progress in te reo	67% of pakeke are saving money	63% had good whānau relationships	87% increased knowledge of environmental sustainability
93% are better informed	77% had an increased awareness of the connection between physical and mental health			100% of pakeke have increased knowledge of budgeting	86% more motivated to act as kaitiaki of whānau wellbeing	
66% can access support in a crisis				60% have sufficient income		



I am saving for the first time in my life. Being able to think wisely about saving money and talk about my financial status without being ashamed about it.

I'm making new friends and having good relationships with others. Hanging out with my new friends outside of work hours.

Coming to this gives me a purpose with my day.

They always have our back to make sure you participate in upcoming community events. I enjoy doing community work. It really helps my family with the meals we cook. It makes me closer with my sister and my nephews because my sister's partner likes the meals and it supports them to live better.

My internship has provided me with a safe, positive, encouraging work environment that I am happy and excited to come to every single day. My workplace has greatly influenced my own personal well-being in many ways - there is a real sense of whanaungatanga here.

I am now earning a regular, weekly income which provides me with stability and structure that I have already seen permeating in other areas of my life.

Culturally, I have grown more than ever.

Due to Whānau Ora we now have a wider scope of media tools to support our kaupapa that allows all our stakeholders optional way to communicate with our service.

Since joining, my physical activity level has increased.

Since receiving the business advice through Whānau Ora I have more confidence that I'll be able to meet my goals of becoming self-determining. And do it well.

I'm clearer about the legal structure we need to put in place and where this business fits in the big picture plan.

The best thing was learning about the different trees and medicines that you can use.

I've learnt there are always people here to support if you need it.

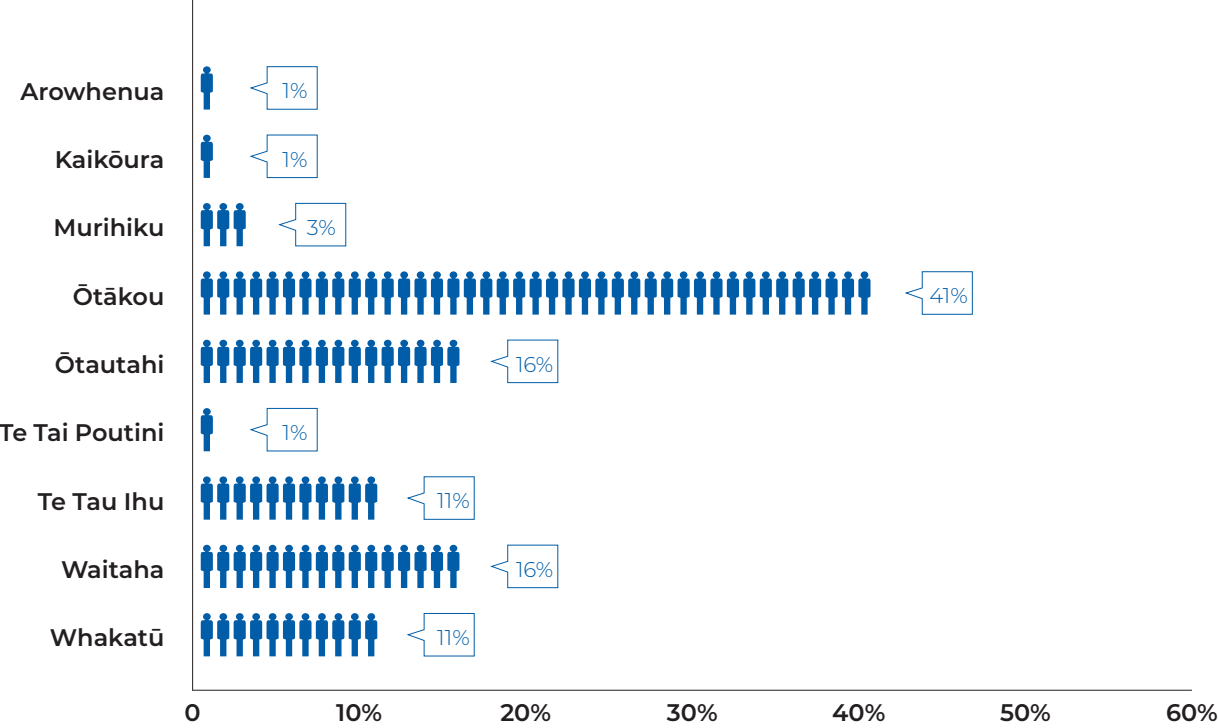
I learnt about mahi to get pūtea.



COMMISSIONING PIPELINE DEMOGRAPHICS

Commissioning Pipeline investment often involves whānau taking part in one -off or community development activities, such as wānanga, attending a community hub or taking part in environmental restoration planting. In recognition of this, Te Pūtahitanga o Te Waipounamu collects little demographic information from whānau in comparison with whānau who take part in the more intensive navigation support.

WHĀNAU PARTICIPATION BY REGION



COMMISSIONING PIPELINE

OPERATIONAL AND OUTCOME TARGETS FOR 2017/2018

DESCRIPTION	TARGET (\$, OR % OF ALL WHĀNAU SURVEYED)	ACTUAL	COMMENT
\$ value of initiatives	\$7.7m		
Whānau who are satisfied	92%	84%	The actual was 8% below target.
Whānau report they are doing well or extremely well	99%	76%	The high target set was not achieved, with the actual 23% below target. The performance measure was taken from a national dataset and did not measure the contribution of the initiative towards wellbeing, but rather the overall wellbeing of whānau at a point in time.
Whānau who know their iwi	93%	92%	This indicator was not commonly asked. However, 92% of whānau increased their cultural knowledge through Commissioning Pipeline initiatives.
Whānau who report that their health is excellent, very good or good	93%	67%	The target set was not achieved., with the actual 24% below target. Feedback from some of the initiatives was that this performance measure was not relevant – they cannot make a difference to the overall health of whānau – that is not their aim.
Whānau that report they regularly exercise	84%	81%	This indicator was not commonly asked. However, 81% of whānau increased their physical fitness through taking part in initiatives.
Whānau who can speak te reo well or very well	46%	35%	Progress against this indicator was tracking towards target. Future performance measures will be designed to more closely ascertain the initiative contribution towards learning new te reo rather than overall te reo competency.

DESCRIPTION	TARGET (\$, OR % OF ALL WHĀNAU SURVEYED)	ACTUAL	COMMENT
Standardise initiative training processes		✓	A comprehensive induction manual and training manual has been created and will be regularly updated as appropriate.
Improve data collection and reporting processes		✓	New, more user-friendly data collection tools have been created. For example, entities now enter data in survey monkey rather than excel spreadsheets. Measures to increase reporting compliance have included reporting workshops, co-designing performance measures, encouraging reminder emails from the Pouārahi, and ensuring entities receive their results report back.
Achieve set targets for the year		some	
Conduct an operational review of performance management tools		✓	Performance measures now focus on the impact of the initiative rather than standard national dataset questions. The performance framework has been revised and we have created reporting targets that enable aggregation of results by category (Skills and knowledge, attitude and opinion behaviour change and circumstance change) under each pou.

CREATING NEW PATHWAYS TO INDEPENDENCE

Based in Invercargill, Koha Kai, led by the visionary Janice Lee, is focused on creating social transformation within the disability sector through meaningful employment and education leading to nationally recognised qualifications. Their 'Lunches in Schools' initiative has enabled them to establish new business relationships, access pathways and infuse te reo rangatira throughout their work environment.



Koha Kai has been able to partner with primary schools who give the use of their kitchens for trainees to cook in, in exchange for a healthy lunch option sold to students at an affordable price. Koha Kai has also expanded its operations to include growing their own produce and selling meals to the wider community.

Koha Kai gives workers purpose, life skills and social skills that enable them to live truly valued and integrated and independent lives as fully contributing members of our community. That way, Koha Kai contributes to improve the health and well-being of people with disabilities. 'Lunches in Schools' also addresses child poverty and child hunger, pertinent after rising living costs hit the Southland city harder than usual late last year.

Included in the 'Lunches in Schools' project, Koha Kai have also developed their own maara kai / community garden to reduce costs while at the same time build the resilience, capability and confidence of whānau. Whānau sharing of garden knowledge is rejuvenating and rewarding, both mentally and physically.

The charitable side of Koha Kai means that people can donate funds to support their 'Lunches in Schools' programme, and those funds are used to ensure the children most in need can access a free lunch during school time.



BUILDING WHĀNAU RESILIENCE



Ngā Hau e Whā national marae is located in Christchurch East. The marae was a bastion of order, help and hope at the heart of the crises during and after the earthquakes. Ngā Hau e Whā continues to demonstrate kaitiakitanga for whānau. 'The Resilience Doughnut' is about sharing a model that builds resilience using kaupapa Māori values and tikanga.

This whānau initiative focuses on empowering whānau through a Resilience Doughnut; a simple and practical tool that builds resilience in children, youth, adults, organisations and communities. The initiative helps whānau to identify and build from their own strengths, so they can overcome adversity. In time whānau start depositing strengths into a 'wellbeing bank account' and this has a positive flow-on effect to the wider whānau.

The Resilience Doughnut is a practical framework that brings together research that focuses on the interaction of internal and external resources that are needed to develop personal resilience during times of stress. It is a framework which provides pathways that assist young people change their developmental trajectories towards a more resilient outcome.

Ngā Hau e Whā believe that whānau should not be seen as 'high risk' but as 'high opportunity'. The application of this framework was identified as a useful interactional and behavioural model to use with whānau to build resilience using kaupapa Māori values and tikanga. The aspiration of Ngā Hau e Whā is to support whānau to find solutions that empower them to take back control of their path and more readily overcome adversity.

Te Pūtahitanga o Te Waipounamu has supported this approach at Ngā Hau e Whā Marae in Christchurch and with Poutini Waiora on the West Coast.

WHĀNAU ENHANCEMENT



WHĀNAU ORA NAVIGATORS

Throughout this year 51 navigators have continued to support 2,665 of our most vulnerable whānau to grow their strengths and achieve their own goals.

The combination of practical and emotional support provided by navigators is borne out in the outcomes highlights for whānau. Gains for whānau over time include:

- a 29% increase in those who find it easy to access general support,
- a 28% increase in satisfaction with their lives,
- a 17% increase in the proportion of whānau with warm homes and
- an 8% increase in the proportion of navigator whānau with employment.

Seventy-five percent of whānau have grown their resilience through the acquisition of new skills that help them bounce back from tough times. Seventy-four percent of whānau feel more able to make better decisions about their future.

Navigator workforce development has been strengthened through four quarterly hui. These hui provide navigators with the chance to connect with each other, share information and increase their knowledge and skills through work-shopping with a variety of in-house and external guest speakers.

During this year the navigator outcomes framework has been significantly redeveloped ready for implementation next year. Navigators have been trained in the art of 'digital story' telling. A 'digital story' provides a better picture of what is happening for whānau. Telling our story is an essential part of our humanity and our unique culture. It allows whānau to share what is happening within their lives and it fosters empathy for those that surround us. Navigators can also tell the stories about whānau if whānau are not prepared to be recorded. Providing an informative and enlightening presentation is key to an attention-grabbing and stimulating story. The Navigation team intend to replace case studies with digital stories.

The commitment of Whānau Ora navigators to continually place whānau at the centre of the decision-making process will always be pivotal to Whānau Ora as a whole. Whānau Ora navigators continually witness the sense of satisfaction whānau experience when they have achieved what they have set out to.

The evidence was clear during the Whānau Ora review when whānau volunteered their time to come and speak to the Review Panel about their experiences of having Whānau Ora navigators walk alongside them. Many tears were shed from whānau and the Review Panel when whānau shared their stories of how their lives have changed with the engagement and support of a Whānau Ora navigator.

Navigators have helped whānau with:

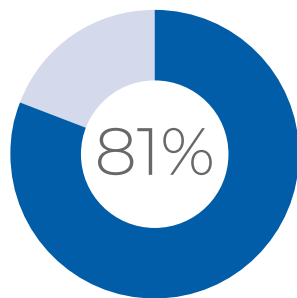


NAVIGATION RBA PERFORMANCE 1 JULY 2017 TO 30 JUNE 2018

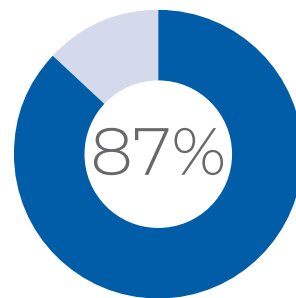
WHAT DID WE DO?



HOW WELL DID WE DO IT?

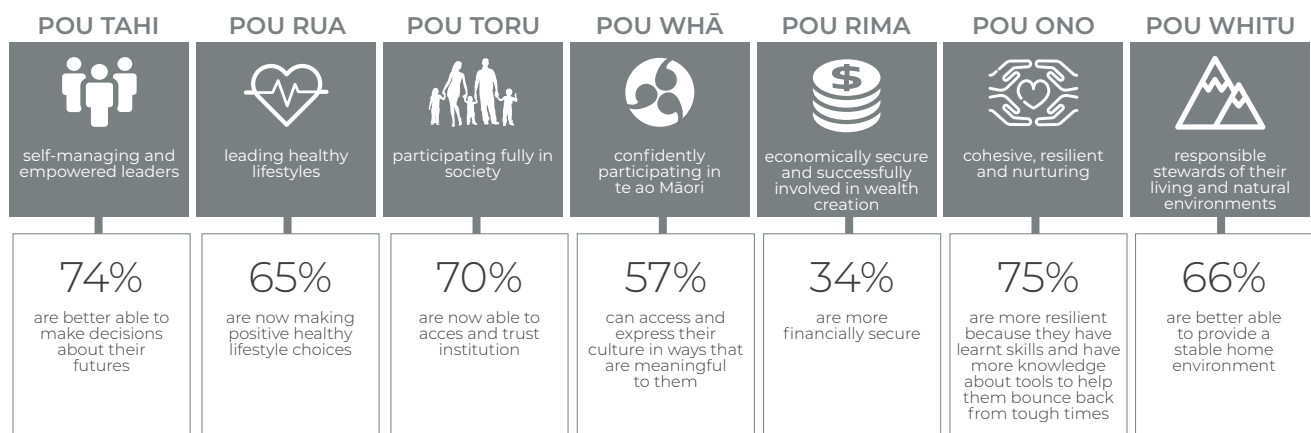


of whānau whakapapa
had plans



of whānau individuals satisfied
with the service

OUTCOMES FOR WHĀNAU



WHĀNAU SPEAK ABOUT WHAT NAVIGATORS DO REALLY WELL

She literally holds my hand all the way. She also set up a brilliant and extremely helpful system for me at my GP.

She made things that I thought were insurmountable more understandable and the outcome has been amazing.

She was very approachable, very kind, very supportive as well, and always gave her opinion after asking for permission. She was always down to the ground when talks with my children. Very much grateful for her time and support.

She helped me to see a future. saved my life and my wife and kids. She made sure we believed in ourselves when going into places that we hated, and she knows everyone and hooked us up with heaps of people.

Communicating well with me and my whānau... helping in any way she could like transport...tautoko... and helping me find a house... giving me encouragement and positive comments to not be shy and speak out...

He helped me to get my licence and help me to get me another job.

She hooked me up with doctor, path plan, health plan, Māori stuff, course.

The navigator helped me dream gave me a menu of options for support was able to engage our whole whānau got my husband a job kept me motivated and was always high energy and positive. it was good for us and our home.

My Navigator supported me through some really hard times in my life. She was by my side guiding me to believe in myself and what I can achieve for both myself and whānau. She helped me to get outside support as well as to develop the tools to help myself.

They provide genuine help, able to deal with our ups and downs.

They supported with shoes, supported to attend Drs appts, they helped with planning, joining Appetite for Life Course, attending aqua Jogging, and check ins.

She got me to all my appointments, helped me ask the right questions when we went into IRD and WINZ, helped me with a CV and helped with filling out forms.

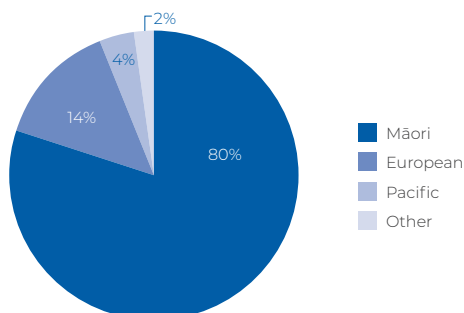
She listened to my mamae and gave me hope in my bleakest times.

COHORT DATA SHOWING WHĀNAU PROGRESSION ACROSS TIME

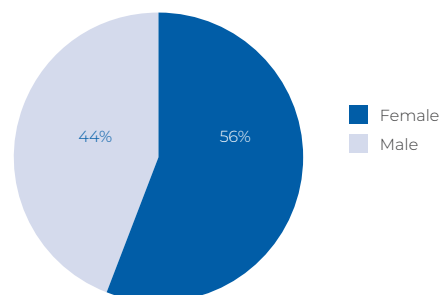
INDICATOR	Q1 FY18	Q4 FY18	DIFFERENCE
Whānau with employment	33	41	8% ↑
Whānau with sufficient income to meet everyday needs	18	28	8% ↑
Whānau with personal income at or above the median income	21	16	-5% ↓
Whānau with formal qualifications	48	54	8% ↑
Whānau who are satisfied with their lives	29	55	28% ↑
Whānau with low levels of loneliness	59	78	19% ↑
Whānau who are going well or extremely well	25	49	24% ↑
Whānau who find it easy to access general support	14	43	29% ↑
Whānau who find it easy to access crisis support	17	47	30% ↑
Whānau in good health	40	53	13% ↑
Whānau with warm homes	73	90	17% ↑

The figure above represents the progress of 92 whānau over the year.

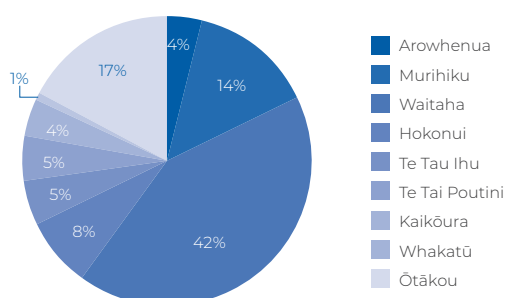
ETHNICITY



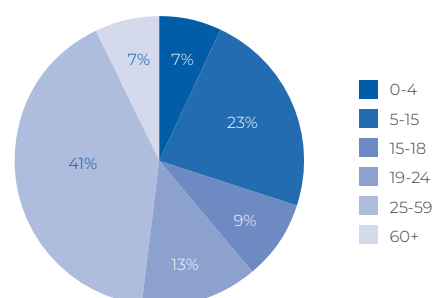
GENDER



REGION



AGE GROUPS



OPERATIONAL AND OUTCOME TARGETS FOR 2017/2018

DESCRIPTION	TARGET (\$, OR % OF ALL WHĀNAU SURVEYED)	ACTUAL	COMMENT
Number of whānau per navigator per quarter	18	20.8	The number of whānau whakapapa per navigator has exceeded the target by 2.8 percent.
Number of whānau plans per quarter	6	81%	81% of all whānau whakapapa had plans.
Whānau who are satisfied with the service	97%	87%	The number of whānau satisfied with the service was 10% less than target, but still relatively high.
Standardise navigator training processes		✓	A comprehensive induction manual and training manual has been created and will be regularly updated as appropriate
Improve data collection and reporting processes		✓	<p>New, more user-friendly data collection tools have been created and will be available in 2018-2019 via the Tini Whetū app.</p> <p>These have enabled us to report the goal progress of all whānau, compared with a previous ability to report the goal progress of one small cohort of 105 whānau.</p> <p>It has been mandatory to ask all whānau to complete a survey on exit, rather than optional during the intervention.</p>
Achieve set targets for the year		✓	
Improve data collection and reporting infrastructure		✓	<p>The performance management framework has been cohesively reviewed and now includes three key components for all whānau</p> <ul style="list-style-type: none"> * goal progress * pre and post intervention measures with national comparators * whānau feedback about the impact of navigation support

NAVIGATOR TINANA

Across 2017 -2018 , 186 whānau individual and 32 whānau whakapapa were supported by 6.5 FTE navigator tinana. These navigator tinana provided a variety of programmes to support whānau to lead healthy lifestyles. The programmes are bound together by the kaupapa Māori approach and a determination to reach out to whānau and involve people who may not connect with mainstream fitness or health initiatives. Programmes have included:

- Running health wānanga on marae, where a Māori chemist talks about wellness, medications, illnesses and disabilities. Afterwards, whānau are offered the opportunity for individualised health support and advice which has resulted in many kaumātua making healthy lifestyle changes or seeking further health support.
- A series of evening basketball sessions for rangatahi, that provides a positive outlet for rangatahi to connect, practice their skills and hear more about ways to stay healthy and well.
- A rangatahi leadership programme that supports rangatahi to transform their challenging actions such as antisocial behaviour, negative thoughts and crime. Through growing their cultural competency, connection and physical ability, rangatahi learn tikanga, respect and how to contribute positively to their communities.
- Intergenerational wānanga that bring together young and old to increase whānau participation in physical and cultural activities. This includes traditional taonga tākaro, marae zumba and the performing arts. Hauora goals are discussed and set and there is a sense of whānau movement towards holistic wellbeing.

WHĀNAU SPEAK OF WHAT'S CHANGED THROUGH NAVIGATOR TINANA

Increased fitness. Made new friendships. Gained more knowledge from attending Māori Movement. I have gained self-esteem from the great support & encouragement of others.

I love the feeling I get when me and my baby attend Toafit. I feel physically mentally and culturally fulfilled.

I have had a better spirit and learnt more about Māori culture.

It has taught me about Māori culture and showed me different ways of learning it through games and other stuff.

Learning about ways to keep healthy this winter. Understanding that the lack of sunshine (Vitamin D) is why I'm grumpy - and ways to remedy this.

I feel stronger, I have been able to include whānau in exercise as well, my daughter loves Māori movement, which has increased her desire to learn more about this.

WHĀNAU SAY IF THEY HADN'T TAKEN PART IN NAVIGATOR TINANA

I would be angry.

I would be fighting.

I wouldn't of changed.

I wouldn't have known some of the Māori traditions
I have learnt such as some of the games.

I wouldn't have as much knowledge about te reo Māori.

I wouldn't have been that interested in Māori.

I would not be sleeping well and doing our own things.
I would have no motivation to get out and do anything.

I wouldn't be exercising as regularly.

I wouldn't feel this good, or look the way I
do, it's an inside out thing.

NAVIGATOR TINANA RBA PERFORMANCE QUARTER FOUR 1 APRIL TO 30 JUNE 2018

HOW MUCH DID WE DO?

6.5

Navigator tinana FTE
supporting

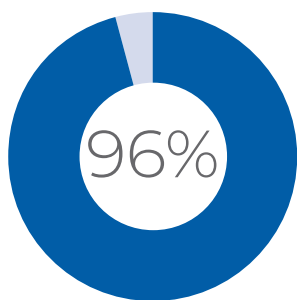
186

whānau individuals

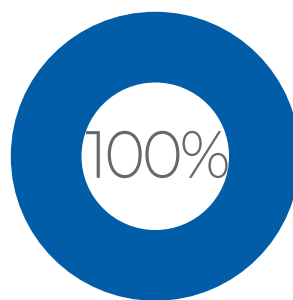
32

whānau whakapapa

HOW WELL DID WE DO IT?



satisfied with the service



found engagement beneficial

WHĀNAU OUTCOMES: THE HUI HELPED WHĀNAU

POU TAHI
100%

more confident
asking for help
around their health

POU TAHI
92%

wellbeing improved

POU RUA
100%

learnt new ways to
stay healthy

POU RUA
94%

gained new skills in
physical activity and or
traditional Māori games

POU RUA
91%

healthy eating and
nutrition

POU RUA
98%

improved their
physical fitness

POU TORU
78%

took part in a new
community activity

POU WHĀ
73%

increased connection
to te ao Māori

CREATING POSITIVE OUTCOMES FOR RANGATAHI



Timatanga Hou is a whānau initiative which influences whānau who are on the verge of entering our legal system; it is proactive rather than reactive to achieve behavioural changes. As Māori we know that these typically intergenerational behaviours have linkages to lack of connectedness with our culture and values.

The Bros for Change initiative helps rangatahi to understand and approach situations differently because it is built on the philosophy of Whānau Ora; it is all about creating positive outcomes for rangatahi in

Te Waipounamu by introducing them to Māori concepts which lead them on a journey of self-discovery.

These concepts help to increase their mana, confidence, health and wellbeing, social connection and enable them to strengthen relationships that will help sustain them on their journey.

It has been a dream come true for founders “Bros” Tieki, Jaye, and programme facilitator Ben Murray to see their vision take shape. Through their own experience they saw the need to take a holistic approach to the complex issues rangatahi face in order to lead them on the path to success.

The six-week course progresses through three central pou or themes. The first pou is whakawhanaungatanga and takes place over a week ‘in the bush’, enabling the students to get to know one another and to establish the core values of the rōpū together. For the following four weeks, pou rua is hauora – the boys follow a day-to-day schedule designed to focus on mind, body and spirit. At 9am every day, the rōpū is retrieved from their school – lateness is not tolerated. The days are filled with a combination of mixed martial arts training and fitness, taiaha, individual and group therapy, goal setting and self-development classes. The final week takes place on a marae and is themed ‘whānau’. Bros for Change then hosts whānau who wish to join the rōpū before a graduation ceremony.

There have been a number of successful programmes through various Canterbury high schools and one which inspired a documentary based on the six-week journey of eight rangatahi tāne who attend Haeata Community Campus.

Bros for Change are future driven leaders and are working toward their next goal which is an urban style marae. Their own space will help to meet the needs of whānau to establish a maara kai and break-out rooms to connect and grow more role models.





WHĀNAU CAPABILITY DEVELOPMENT

Te Pūtahitanga o Te Waipounamu operates a capability development model of commissioning. This type of model closely aligns with Māori values whilst also being an economically efficient model, capable of generating long-term transformative change with a lower investment than traditional service delivery. Capability development works by increasing the ability of whānau to respond positively to the challenges and opportunities within their lives. It enables whānau to become self-reliant rather than depending on state intervention. Its essential outcome measures are based on the aspirations of whānau themselves, rather than a pre-determined set of solely Crown objectives.

This key message of whānau strength and success is counter to the decades of deficit thinking and stereotyping for Māori whānau, hapū and iwi and instead focuses on cultural revitalisation, entrepreneurship, improved health and wellbeing, social connection and regeneration of whenua, whānau and whare wānanga.

Investing in the capability of whānau to be self-driven takes place through initiatives such as 'accelerator/incubator' approach (Te Pāpori o Whakatere), an accelerator wānanga to literally help initiatives to speed up their own plans; and the use of Whānau Enterprise Coaches and rangatahi leadership (Te Kākano o Te Totara).

TŪ MĀIA

DARING OUR OWN | GROWING OUR OWN | BACKING OUR OWN

TE PĀPORI O WHAKATERE



WHAT DOES IT INVOLVE?

Te Pāpori Whakaterere is a structured capability development programme that aims to enable Te Pūtahitanga to support invested transformation initiatives and change agents. The programme involves a series of wānanga that bring together inspiration, aspiration and skill development, with a whānau feel. The programme is supported by a team of experienced entrepreneurs, mentors and specialists (lawyers, bankers, communications people and more) who will work with whānau on their initiative.

Te Pāpori Whakaterere is made up of three wānanga over a six-week period with customised follow up support aimed at supporting the development of whānau driven initiatives (innovation ideas, organisations, and approaches) that have the ability to create far reaching social impact for whānau. Te Pāpori o Whakaterere supports the growth and development of initiatives through wānanga, networking and coaching.

Held at Aotahi — School of Māori and Indigenous Studies, University of Canterbury over the following dates;

21-22
JUNE
2018

5-6
JULY
2018

26-27
JULY
2018

WHO DOES IT?

Facilitated by Tū Maia Ltd on behalf of Te Pūtahitanga. Tū Maia is represented by Sacha McMeeking, Cazna Luke and Janyne (Dottie) Morrison.

This programme is a series of do-ey hui—over three wānanga participants will be supported to work on their kaupapa. Each wānanga is designed to produce tangible progress and complete a section of a strategic plan.

Through various exercises, the cohort are encouraged to think bigger and bolder and over the medium to long term. The driving goals of their kaupapa and fleshed out fully and they are stretched and gently challenged.

ATTENDEES

Name	Region	Organisation
Brendon McIntosh	Canterbury	Kia Kaha Chemist
Tango Wineti	Canterbury	Korotangi NZ Ltd
Joyce Manahi	Southland	Mana Hi
Jade Maguire	Southland	Te Whakaoraka , Oraka Aparima
Hiria Palmer	Dunedin	Whakaruruhau Ltd
Emma-Jane Kingi	Dunedin	Emma-Jane Kingi
Te Aomihia Rangihuna	Dunedin	KOHA - Kia Ora Hands Aotearoa
Savana Tukariri	Canterbury	Piki Kids Club
Corri Ackerman	Canterbury	Te Pito o Te Pā Whare Oranga
Kerepeti Paraone	Canterbury	KP Design
Te Whenua Harawira	Dunedin	Te Kaika - Mataora Medical Centre

WĀNANGA ONE – 21-22 JUNE 2018

POUTAMA AS A BASIS OF STRATEGIC PLANNING

The purpose of this exercise is get the sequencing sorted for the various initiatives. This exercise is about supporting people to have a logical and clear plan that will achieve their goals.

Typically, people need help breaking down 'big' milestones into the practical steps they will need to take, so the key direction to people is to ask them:

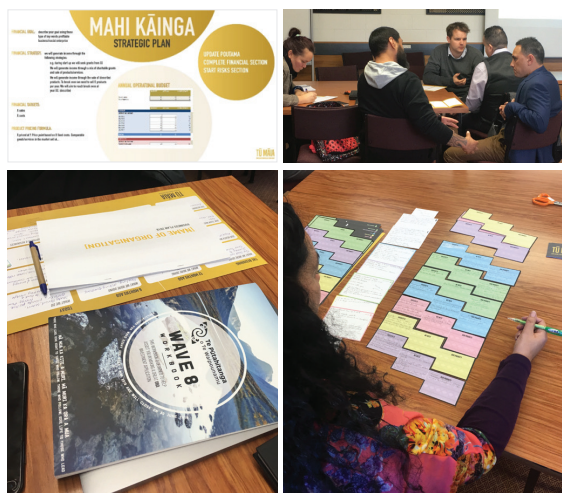
- What do you need to do to make that happen?
- What resources?
- What people?
- What money?
- What relationships?
- What else?

Participants are supported to organise the steps they will need to take into different types of mahi by using the colour codes.

- Red- money & resources- what do you need and when?
- Purple- reach to customers/clients- who wants you, how much (comms, marketing, pitch)?
- Blue- team- can you pay for them, do you need them, do they want you?
- Green- place & scaling- how do you scale?
- Pink- compliance.

OUTCOMES OF WĀNANGA ONE:

- Commence a long-term strategic plan
- Complete stocktake on current status of your kaupapa
- Identify professional supports for next session (clinic).

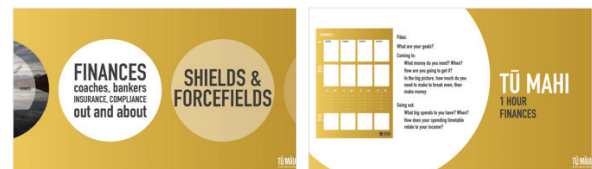


WĀNANGA TWO – 5-6 JULY 2018

A hands-on clinic session with Westpac Bankers, lawyers, IRD and coaches, followed by an informal networking kai with former cohorts of Te Pāpori o Whakatere as well as the local Māori business people at a locally Māori-owned restaurant, FUSH.

OUTCOMES OF WĀNANGA TWO:

- Financial sustainability plan
- Pricing discussion practical improvements
- One-on one legal advice
- Overview of insurances and guidance on where to next
- Overview on IRD and a direct connect.



WĀNANGA THREE – 26-27 JULY 2018

Working Session- market gap analysis - this exercise helps the participants to focus on who their affiliates are, working out the similarities, differences and how they can set themselves apart, how they can borrow from other people that are doing similar things to them, e.g. setting prices, how to reach people, etc.

Roving clinic with Faumuina Tafuna'i from Flying Geese – Communications expert – a one on one chance to have their communications overview reviewed and moulded more by our resident practitioner.

Pitch practice – quick fire training to prepare the cohort to be able to pitch their kaupapa in a succinct and compelling manner – including a networking event to try out for real.

OUTCOMES OF WĀNANGA THREE:

- Develop brand values
- Develop marketing and communications plan
- Complete market gap analysis
- Wrap the content of all the wānanga into your business.



WHĀNAU ENTERPRISE COACHES

The purpose of the Whānau Enterprise Coach role is to provide a coaching/mentoring resource to whānau, community and commissioned entities across Te Waipounamu, as we commission for capability. The objective of the role is to support the whānau entities and whānau within the Te Pūtahitanga o Te Waipounamu network with a range of expertise, skills and knowledge. The intention is to enable initiatives to be successful, sustainable and achieve whānau aspirations.

The coaching approach has three core mechanisms to enhance engagement with whānau and entities:

1. One on one support delivering targeted 1:1 coaching to provide targeted, high impact support.
2. Group learning and cohort development providing support to build skills and knowledge in a whānau-centred environment.
3. Relationship brokerage: facilitating access to other support and investment opportunities, external partners, mentor networks and specialist services (e.g. legal, marketing, tikanga).

The Whānau Enterprise Coaches provide purposeful support, advocacy and expert assistance by working alongside individuals, whānau and/or organisations. Whānau Enterprise Coaches are central to the success and impact of a suite of investments from seeding ventures to growth and expansion. The Whānau Enterprise Coach contributes to achieving the Whānau Ora outcomes.



Te Pūtahitanga
o Te Waipounamu

HE WAKA EKE NOA RANGATAHI ROADSHOW ARAHURA MARAE FRIDAY 24 AUGUST 2018



FACILITATOR: TANA LUKE **NUMBER OF RANGATAHI IN ATTENDANCE:** 25 **SCHOOL STAFF:** 4 **OTHER FACILITATORS:** 4
SCHOOLS REPRESENTED: BULLER HIGH SCHOOL, JOHN PAUL HIGH SCHOOL, GREYMOUTH HIGH SCHOOL, WESTLAND HIGH SCHOOL

FACILITATOR: Tana Luke

NUMBER OF RANGATAHI IN ATTENDANCE: 25

SCHOOLS REPRESENTED: Buller High School
John Paul High School
Greymouth High School
Westland High School

SCHOOL STAFF: 4

OTHER FACILITATORS: 4

This roadshow was held at Arahura Marae on the northern outskirts of Hokitika and involved year 12 and 13 rangatahi from all four secondary schools located in Te Tai Poutini. In essence, the roadshow provided an opportunity to inform rangatahi about Te Pūtahitanga o Te Waipounamu and to gain a snapshot of life on the Westcoast through their lenses and leave them with a sense that Te Pūtahitanga places value in their needs and aspirations.

The workshop commenced with an overview of Te Pūtahitanga o Te Waipounamu with information outlining the following:

- Te Pūtahitanga structure
- Map of commissioning activities to date
- How the funding works
- Overview of what the initiatives are dealing with in each area
- What does Whānau Ora mean to you?

The rangatahi participated in workshops designed to gather relevant information and foster communication and whanaungatanga. Topics covered were as follows:

- What is "good" for rangatahi on the Coast?
- What are the "issues" affecting rangatahi on the Coast?
- What are the future "aspirations" for rangatahi on the Coast?



Feedback received from the workshops covered a wide range of views, issues and aspirations from bullying and family violence to alcohol, drug and substance abuse as well as lack of support systems on the West Coast. An appreciation for te reo Māori, tikanga, kapa haka and wānanga was evident as well as an overwhelming need for more of these opportunities. Despite the fact that the Coast's isolation and lack of services were to do with some of the issues raised, what was evident amongst the participants was a real sense of pride and belonging to Te Tai Poutini.

ISSUES

- No public transport x 3
- Family violence x 2
- Employment x 6
- Te Reo and Tikanga not seen as important x 3
- Judgement
- Lack of recognition of LGBTQ people and youth x 2
- Not enough support in speaking te reo Māori x 5
- The thought that te ao Māori/te reo/tikanga is not important and not supported enough x 4
- More encouragement of Māori students to drive to use their culture as an advantage for future benefits
- Don't know enough about culture
- Not enough Māori wānanga (like this)
- Lack of support x 4
- Lack of social progression
- Not talking about feelings
- Lack of culture in schools
- Limited exposure to te reo Māori
- Gangs
- Drugs x 7
- Ineffective schooling system not catering to individual need
- School not encourage signing up for anything Māori should be pushed x 3
- Stereotyping x 2
- Bullying x 3
- Alcohol and substance abuse x 2
- Drugs too easily accessible to young people x 5
- Young rangatahi exposed to alcohol and drugs
- Whānau fighting

GOOD

- Pounamu x 11
- Family
- Travelling
- Walking tracks
- Art — carving
- Coal
- Sports culture
- Awa
- Wānanga Māori x 4
- Bond and relationships x 4
- The shed
- Dance Groups
- One of the top 10 coastal highways in the world
- Kapa haka — but could be more
- These wānanga x 2
- Mountains

ASPIRATIONS

- Lift Māori out of poverty
- Establish a Kura Kaupapa in Te Tai Poutini x 7
- To break the stereo types young Māori feel trapped in x 5
- Connection with whenua, iwi and the community: to thrive and feel supported x 3
- Change stereo types
- Meet someone you care about
- Thriving Coast
- 24/7 youth spaces/support
- Fee, accessible tertiary education
- Start my business
- More spaces like these to help young rangatahi
- Be famous
- More support in tikanga Māori
- To establish a kura kaupapa on the West Coast
- Māori to feel more connected and proud to be Māori on the West Coast x 3
- To enable future generations to have a thriving community
- End racism in New Zealand
- Strong Mauri
- Iwi
- University support and getting through



TE PUNANGA HAUMARU

TŪ PONO HIGHLIGHTS



This section of the report is dedicated to the memory of **Tania Matakī - daughter, wife, mother, sister, grandmother, champion, advocate, wahine toa**. In 1985, Tania was part of an incredible collective of 25 other Māori women's' groups who came together to stand against sexual assault and abuse. She has been a towering pillar of strength; always resolute to the kaupapa – to bring

out the natural beauty of the whānau to be self-managing, self-determining, and self-protecting. Her work with Te Puna Oranga is part of her legacy; her character and her courage will remain in our collective memory as the markers of a great leader. Moe mai e te rangatira.



Tania was a Whānau Ora champion, a member of the E Tū Whānau Māori Leadership Group and Practice Manager at Te Puna Oranga in Ōtautahi. Tania felt that the Tū Pono hui were *“important to acknowledge the hurt suffered by many, “we heard what many whānau told us about their experiences; the changes and transformation. Mum and I shared a case of abuse in our own family and talked about the way we addressed the situation collectively. It’s not an easy thing for any family to deal with but we talked about the importance of being open, holding the whānau member who committed this abuse responsible for his actions and finding ways, as a family, to acknowledge the hurt, to heal, change and transform.”*

TŪ PONO MARAE-BASED COMMUNITY HUI 2018

The Tū Pono: Te Mana Kaha o te Whānau marae-based community hui consisted of six hui and twelve workshops held from the beginning of April 2018 to the end of June 2018 at marae throughout Te Waipounamu. Substantial events that had occurred in Dunedin, Central Otago, and Kaikōura communities saw three of the nine scheduled hui postponed.

The six marae-based hui were attended by over 220 whānau members. The intended outcomes of the workshops were to:

- identify support networks and where to go for help; provide opportunities for whānau in unsafe situations to reconnect with safe, nurturing whānau; strengthen resiliency factors for the prevention of violence;
- develop personal skills to cope with change and stress; build and encourage self-belief and leadership by supporting whānau to champion the safety of all;
- explore possible local actions and solutions; scope and identify the goals of the marae that could build into a local response; promote messages that support whānau to heal, restore and reclaim our homes and marae as violence free; and
- support whānau to have a voice to advocate for positive change in their hapori.

Based on feedback from the workshops, and one on one discussions held at the end of the hui it was clear that Tū Pono had met community expectations in relation to the improvement of confidence, self-belief and leadership capacity for whānau to address issues of violence using a Tū Pono approach.

The marae-based hui also provided the mechanism by which whānau could, as a result of their journey, be an agent for wider change; not only within their own lives but also within those of their whānau. Such findings are indicative of outcomes, which result from a Tū Pono and Whakamana i te Whānau approach whereby whānau members were provided with opportunities to develop their toolkit to address barriers, acknowledge traumas and build self-belief in order to facilitate change, for themselves and their whānau, to have greater control over what happens to them in their lives.

TŪ PONO LEADERSHIP NETWORK

Tū Pono ki Ōtautahi was established in June 2016 in response to the new Christchurch Integrated Safety Response (ISR) trial. Te Pūtahitanga o Te Waipounamu continue to ensure the voice of whānau Māori is being inserted into the Government's Integrated Safety Response trial.

As a result of coming together, Tū Pono ki Ōtautahi have found other ways to collaborate such as sharing resources, improving referral pathways and collating shared data (that is mana enhancing to whānau).

TŪ PONO CONNECT

Three Tū Pono Connect roles were created in the fourth quarter of 2017 and four staff share those positions as follows:

- Purapura Whetu Trust – addressing homelessness, emergency accommodation and housing issues
- Te Awhina Marae ki Motueka – working to eliminate family harm from violence
- Arai te Uru Hauora – providing accessible mental health and addiction treatment services

A fourth Connector role will be recruited with Te Ha o Kawatiri Incorporated Society (Buller and Tasman areas). An environmental scan has identified the needs and opportunities for Māori whānau in the Buller and Tasman districts. The key elements were to explore whānau safety and wellbeing relative to issues of mental health, addiction, suicide and family violence.

Whānau observed that there is an on-going need for kaupapa Māori services and Whānau Ora, particularly in the Buller District. They explained that there is a lack of understanding and support for kaupapa Māori services among mainstream agencies and service providers in their community.

The need for more practical ways to extend (or expand) the capacity of the health and social sector to provide services to whānau and developing a more connected and collaborative approach was identified. This has the potential to enable a whole-of-whānau focus. District Health Boards urgently need to look at ways to increase their own resources and the number of clinical/specialist staff in the mental health sector.

Te Punanga Haumarua Phase II

Following on from the Tū Pono hīkoi Te Punanga Haumarua, the year has seen investment in strategic enablers to generate systems change. The strategic enablers help to more effectively address the layers of complexity and barriers whānau experience when services are not culturally-grounded or whānau-centred.

Key challenges

- elimination of harm from violence in all its forms,
- homelessness, lack of social and affordable housing
- mental health and addictions including problem gambling and
- decision making processes for vulnerable whānau affected by earthquake recovery.

Innovative Solutions:

- culturally grounded suicide prevention strategies,
- ancestral connectedness is mana enhancing and key protective factors for mental health and wellbeing, and
- whakapapa connections are recognised as integral to communications and engagement with whānau.

Strategic enablers:

1. Tū Pono Leadership Network
2. Whānau Ora Connect roles
3. Maranga Mai Te Waipounamu: a call to action.

TE KOHA – SUICIDE PREVENTION COLLABORATION

A CALL TO CONNECT: MARANGA MAI TE WAIPOUNAMU

Maranga Mai Te Waipounamu is a call to action, a Whānau Ora suicide prevention campaign. It builds on the lessons learned from the Te Koha environmental scan and the Mana Wā Rangatahi symposium. Maranga Mai Te Waipounamu aims to raise awareness that the protective factors of Māori suicide prevention are whānau wellbeing and community connectedness.



RESEARCH AND EVALUATION WORKSTREAM

MENTORING AND INTERNSHIP OPPORTUNITIES

As part of the Research and Innovation workstream, Te Pūtahitanga o Te Waipounamu committed to providing opportunities for capability development through internships, mentoring and research opportunities. This year, Te Pūtahitanga o Te Waipounamu engaged an intern from Ara Institute of Canterbury to help establish its emergency preparedness policy. While Te Pūtahitanga have a comprehensive health and safety manual, the General Partnership Board (GPL) was keen that as an organisation, Te Pūtahitanga o Te Waipounamu would also have a specific emergency response policy. One intern from University of Canterbury, supported Te Pūtahitanga o Te Waipounamu in developing a post-election brief for the new Minister for Whānau Ora.

HUMAN NEEDS RESEARCH

The final report of the Human Needs Framework, which was commissioned to support the Te Pūtahitanga Capability Development Model through research and the practical application of the model, was presented to the General Partnership Limited (GPL) Board in this annual reporting period. A human needs-based approach is consistent and compatible with the strengths-based practice championed by Te Pūtahitanga o Te Waipounamu and aligns with the Whānau Ora Outcomes Framework and Māori values in general.

The Human Needs Theory asserts that human beings have a distinct set of needs that must be met to ensure human physical and psychological health and wellbeing. There are nine fundamental human needs – Subsistence, Protection, Affection, Understanding, Leisure, Creativity, Identity, Freedom and Transcendence. When these human needs go unsatisfied then individuals, whānau, communities and society in general develop signs of unwellness and pathology.

Incorporating human needs into the Te Pūtahitanga o Te Waipounamu commissioning process and ensuring that they also mesh with the outcomes-orientation of Whānau Ora requires a particular approach, wherein needs are central to both the diagnosis of a problem whānau are faced with and are also used as the metric by which a project or initiative's outcomes are assessed or evaluated.

While there is significant crossover between the Whānau Ora Outcomes and fundamental human needs, the Outcomes Framework does not encapsulate all human needs and does not make explicit each discrete need as identified through empirical research. Perhaps more pertinently, the Outcomes framework is designed to identify the outcomes sought for whānau, it does not provide a basis for diagnosis of underpinning problems and issues generated when needs go unmet. For example, if a whānau is not cohesive, resilient and nurturing, this may be traced to the following unmet needs of: Subsistence – parents unable to afford healthy, nutritious food, Affection – parents unable to bond with children due to personal psychological issues, and Identity – individuals unable to connect to the wider whānau because they feel they do not belong.

Ultimately, the key contribution of the Human Needs framework, is that it offers a way of classifying specific problems experienced by whānau. The framework can be used to diagnose unmet needs (that give rise to combinations of connected problems) and needs that are already met. This provides a basis for commissioned navigators and initiatives to identify with whānau their current strengths and the specific capabilities needed to satisfy needs.

WAVE SIX RESEARCH FINDINGS

Te Pūtahitanga o Te Waipounamu has commissioned independent research on each of the Waves to understand the impact of our investment and to provide information that can inform continuous quality improvement.

Over the past years, the evaluations have identified that it is evident that the Commissioning approach has created conditions for whānau to build significant capability and capacity, acquire new knowledge and apply new skills to the work within their initiatives, within their whānau, hapū and iwi and within their wider communities.

Across the different whānau enterprise initiatives, throughout the different waves, it is apparent that the approach has also created a shared understanding of Whānau Ora across Te Waipounamu. Through the Commissioning approach this has enabled:

- Whānau to experience positive cultural, social and economic outcomes
- Whānau to be self-determining in their aspirations
- To opportunity to create authentic social connection which has impact on health, well-being and longevity.

The findings on Wave 6 of commissioning involving the 27 whānau-led initiatives contracted in July 2017 were released in this reporting period. The purpose of this evaluation was to understand how the commissioned Wave Six initiatives are contributing to achieving the goals of Whānau Ora, and the impact this has for whānau. Another focus was on illustrating the collective impact of the 27 initiatives on the fabric of the social system in Te Waipounamu and what can be done to support system improvement. The evaluation sought to investigate whānau motivations to engage by identifying what drives the system. All the initiatives are highly contextual, meaning they utilise local resources and experience and are enmeshed in the community and whānau who are driving them. Rather than a one-size-fits-all approach, the commissioned initiatives are all unique opportunities to realise Whānau Ora. A common agenda framed by the Whānau Ora Pou was clear across the initiatives.

The research indicated that five predominant drivers motivate whānau:

- Using their experience and maximising the opportunity to make a difference in an area which they have knowledge and skills
- Working in a strengths-based way to bring about change for whānau
- Creating opportunities for social and cultural connection
- Making a difference for their tamariki and mokopuna
- Creating a Māori way of living by realising cultural aspirations in daily life.

The research noted that across the 27 initiatives, the whānau entities were achieving their goals with the commissioning round having a significant impact for whānau. The evaluation investigated this impact from a social system change perspective and identified three main categories of impact; intangible impact, collective impact and sustainable impact.

Four recommendations were made:


- continued capability building,
- advocacy and networking,
- sustainable impact, and
- investigating a Te Pūtahitanga o Te Waipounamu model of collective impact.

The findings of the research present further opportunities to contribute to intergenerational wellbeing for whānau and emphasises the underlying beliefs and principles that are important to whānau. The research also shows how the initiatives contribute to current understandings of economic, cultural and social wellbeing.

PROGRESS AGAINST THE INVESTMENT PLAN

ACTIVITY	TASKS
Commissioning Pipeline	<p>Wave Six agreements were completed, and Pō Whakangahau for all Wave Six completed initiatives were held.</p> <p>Negotiation/finalising Pūtea Whakatipu – Investment for Growth fund agreements were undertaken.</p> <p>Wave 7 saw 91 applications received. Sixty-three applications were shortlisted and considered. Twenty-two applications were successful and received agreements totalling over \$1.7 million, which includes Te Punanga Haumaru and smaller fund requests being allocated under sponsorship.</p> <p>Planning performance measures and sustainability workshops were held.</p> <p>Wave 8 promotional and application workshops began in Greymouth on 15 May. The applications for Wave 8 closed on 30 June 2018.</p>
Whānau Enhancement	<p>The procurement model for the Whānau Ora Navigator approach was refined over a three-month period. Individual visits to each of the Navigator Agencies; combined management hui; regional hui for the Navigators; and a period of consolidation in negotiating the agreements for the 50 FTE who comprise the navigator workforce was also undertaken.</p> <p>Selected navigators from throughout Te Waipounamu to undertake training for ‘digital story telling.’</p> <p>A project exploring tacit learning opportunities with Whānau Ora Navigators commenced. The project aims to identify opportunities for developing the Navigator workforce.</p> <p>Whānau Tautoko agreements were completed.</p> <p>Kaikōura Earthquake Response - Whānau Ora Navigators actively focused on home visits, meetings, data analysis and regular reporting updates to support whānau affected as a result of the Kaikōura earthquakes. Navigators also supported the co-ordination of housing assessments, legal advice for insurance claims, and partnerships with local tradespeople. Their needs assessment identified 477 new whānau who were eligible for support from Whānau Ora navigation, coming out of Kaikōura.</p> <p>Tū Pono Te Mana Kaha o Te Whānau Training for Navigators was undertaken.</p> <p>Tini Whetū, a reporting framework on whānau progress was developed and will be launched in the next reporting period.</p> <p>An Oranga Tamariki specific navigator was employed. She works closely with the Navigator Coordinator.</p>
Te Punanga Haumaru	<p>The Tū Pono: Te Mana Kaha o te Whānau held marae-based community hui which consisted of six hui and twelve workshops at marae throughout Te Waipounamu beginning April 2018 to the end of June 2018. The six marae-based hui were attended by over 220 whānau members.</p> <p>Te Koha, the Te Pūtahitanga o Te Waipounamu suicide prevention initiative began. A stock-take of current service provision in the suicide prevention landscape also started, in conjunction with a review of coroner data and district health board strategic plans.</p>

ACTIVITY	TASKS
Capability Development	<p>Te Kākano o Te Totara, the leadership programme was held as was the Aoraki Summit programme.</p> <p>Te Pāpori o Whakatere Incubator Programme was undertaken. The programme responds to the needs of whānau initiatives through intensive business development workshops and is targeted at whānau initiatives with a social enterprise component.</p> <p>Sustainability workshops were undertaken.</p> <p>Whānau Enterprise Coaches continued to support the development of whānau initiatives as well as staff, whānau and community networks and targeted events throughout Te Waipounamu.</p> <p>He Waka Eke Noa rangatahi roadshows were undertaken.</p> <p>Symposium - The Symposium was hosted on 22-23 March 2018 at the Marlborough Convention Centre, Blenheim. Tū Māia were contracted to event manage the symposium.</p>
Research and Evaluation	<p>Two interns were hosted. One intern from University of Canterbury, who supported the organisation in developing a post-election brief for the new Minister for Whānau Ora. The other intern from ARA looked at an Emergency Response Plan.</p> <p>Research was undertaken to develop the Human Needs Framework which was commissioned to support the Te Pūtahitanga o Te Waipounamu Capability Development Model through research and the practical application of the model.</p> <p>Research was undertaken to evaluate the Whānau Ora Navigators.</p> <p>Evaluation of Tū Pono Te Mana Kaha o te Whānau Facilitators trial was completed.</p> <p>Te Pūtahitanga o Te Waipounamu engaged with Te Rūnanga o Ngāi Tahu to explore synergies in developing a Geographical Information System (GIS) project with the GeoHealth Laboratory at University of Canterbury.</p> <p>The evaluation for Waves Two and Three funding was received and presented. The evaluation contained a cost benefit analysis that identified that for each dollar of Whānau Ora funding invested in He Toki ki te Mahi, it yielded seven dollars of value.</p> <p>The Whānau Ora Navigation evaluation has been completed. A new process to measure against whānau goals has been introduced as a result of the evaluation.</p> <p>The evaluation of Wave 6 was also undertaken with the results also published in this reporting period.</p>



CELEBRATING SUCCESS - WHĀNAU ORA SYMPOSIUM

Te Pūtahitanga o Te Waipounamu is committed to building the capability and capacity of whānau within Te Waipounamu. The Te Pūtahitanga o Te Waipounamu Symposium was developed for showcasing and celebrating Whānau Ora success stories. The symposium is an opportunity to promote initiatives, foster collaboration, incubate new ideas and network with like-minded individuals and initiatives, as well as to provide vital feedback to whānau, hapū, iwi, Papatipu Rūnanga and other key stakeholders about the broader values associated with Whānau Ora outcomes.

SYMPOSIUM | 21-23 MARCH 2018 MARLBOROUGH CONVENTION CENTRE, BLENHEIM

Tūtakitaki Ngā Waka, Tūtakitaki Ngā Tāngata, The Waka Converge, The People Converge.

The annual Te Pūtahitanga o Te Waipounamu Symposium was held in Wairau/Blenheim or Te Pokohiwi o Kupe. This iconic site where the Wairau River meets the Pacific Ocean in Cloudy Bay has been described as the birthplace of New Zealand, given it is one of the most important archaeological sites of this land. The Wairau Bar was probably the first major economic and ritual centre in the new colony. Successive studies have put the arrival of the first waka to this site between 1288 and 1300.

The people arrived at Wairau Bar in ocean going waka. It is a place where Polynesian fish hooks, plants, shells, shark teeth and sea mammals were found. The Wairau Bar was rich in inanga, eels, flounders and shellfish. It was indeed a site of great bounty.

The Symposium commenced on the 22nd of March, preceded by an Iwi Business Forum on Wednesday 21 March, hosted by Te Puni Kōkiri and Westpac and supported by Te Pūtahitanga o Te Waipounamu. The day concluded with the inaugural Te Pātaka o Wairau Night Market at Alfred Street in Blenheim. The following two days comprised the Whānau Ora Symposium at the Marlborough Convention Centre.

Keynote speakers were organised to ensure significant activity around each of the Whānau Ora pou. Speakers included:

Hon Dame Tariana Turia, Hon Peeni Henare and Dr Lana Leslie-Henflig, Dr Lorraine Eade, Kaapua Smith, Dr Peter Meihana, Merepeka Raukawa-Tait, Fonteyn Moses-Te Kani, and the Downes whānau.

Other highlights showcased entity presentations; workshops; and the conference dinner.

The event was sold out with over 286 attendees from all around the country. A section of the Convention Centre was cornered off for exhibition tables showcasing a selection of whānau businesses, iwi and whānau-driven entities also had information tables available during the symposium.

A rangatahi stream was held simultaneously throughout the two days to enable younger whānau members to shape their own agenda for Whānau Ora. One of the keynote presentations at the symposium also featured three young speakers with a vision to be shared: Mana Williams-Eade, Hinepounamu Apanui-Barr and Ngaa Raauira Puumanawawhiti.

Immediately prior to the Symposium, the Navigator workforce came together for their annual hui, focusing on the implementation of the family violence strategy, Tū Pono: Te Mana Kaha o Te Whānau.



**Te Pūtahitanga
o Te Waipounamu**

SYMPOSIUM

22-23 MARCH 2018

WAIRAU

286

ATTENDEES



11

KEYNOTES



32

NAVIGATORS



28

RANGATAHI



26%
TĀNE



74%
WĀHINE

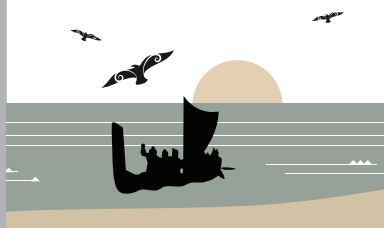
ATTENDEES ROHE

1% | TE TAI TOKERAU
2% | TAMAKI MAKAUROU
3% | WAIKATO
10% | PŌNEKE
1% | SYDNEY



12
SHOWCASES

TŪTAKITAKI NGĀ WAKA
TŪTAKITAKI NGĀ TĀNGATA



1

NIGHTMARKET



2

AWESOME DAYS



2% | TE TAI POUTINI
25% | WAIRAU
34% | ŌTAUHAHI
6% | ŌTĀKOU
2% | MURIHĪKU
14% | WHAKATU



WHAT DID YOU LIKE MOST ABOUT THE SYMPOSIUM?

"The hosts and organisers, whanaungatanga and hospitality."

"Hearing about the different programmes that people were running through Whānau Ora"

"Learning what others are doing around the motu"



WHAT KINDS OF SESSIONS WOULD YOU LIKE TO SEE AT FUTURE SYMPOSIUMS?

"Someone who is building homes or tiny houses on their papakainga for whānau, hapū and iwi e.g. Ricky Houghton."

"Sessions where whānau and rangatahi can take away tangible information that can be used in their everyday lives immediately."



IN WHAT WAYS COULD THE SYMPOSIUM BE IMPROVED?

"Small discussion forums at the end of each day."

"Improved time management of the programme to keep it to schedule"



WHAT DID YOU LIKE LEAST ABOUT THE SYMPOSIUM?

"That I couldn't hear all the initiatives. That I couldn't live in Symposium Land forever."

ADDITIONAL COMMENTS....

"A fantastic symposium - privileged to attend and learn how Whānau Ora operates in Te Waipounamu. Have taken some fantastic ideas from the Symposium to share best practice."

"...I also loved the inclusiveness of the Symposium, with the diversity of participants. It was truly intergenerational with so many children and older people. Great to see Symposium catered for those living with disabilities. It made me realise how absent these groups have been in other conferences."

"The topics of the programme were relevant to the kaupapa and it was wonderful to observe WhanauOra in action and the impact its having on the people it serves."

"Westpac via Fonteyn and Lorraine (Eade) was a good call. Where and what are the potential strategic partners (private and public service for Te Pūtahitanga and its members?"



TE KŌRARI

TE ATAARANGI KI TE TAU IHU O TE WAKA-A-MAUI INCORPORATED



Te Ataarangi ki te Tau Ihu O te Waka a Māui Incorporated are part of a National forefront Language Revitalisation programme, who work to empower their regions to better deliver their unique language-learning technique.

Te Ataarangi ki te Tau Ihu O te Waka a Māui Incorporated chose the name Te Kōrari for their initiative to express the idea of a blossoming that will produce many seeds in the future. Their aspiration has been to nurture the revitalisation of te reo Māori both in the community and within whānau homes, to raise language proficiency using the Te Ataarangi learning method.

Te Ataarangi targets all ages of Māori living in the areas of Mohua, Motueka, Whakatū, Tapawera, Te Hora and the Wairau to take part in their trainings. They work with whānau to create pathway plans, supply resources and deliver regular weekly Ako Rūmaki sessions to enable accelerated growth. They also have monthly group activities and evaluate and measure the progress of whānau as their language confidence and cultural wellbeing grows.

Their aspiration of Te Ataarangi ki te Tau Ihu o Te Waka a Māui Incorporated has been to nurture the revitalisation of te reo Māori both in community and within whānau homes, to raise language proficiency using the Ataarangi learning method in Te Tau Ihu.

The initiative involved building an infrastructure to enable them to employ a full time Kaiwhakahaere. In their engagement approach they have targeted all ages of Māori living in the areas of Mohua, Motueka, Whakatū, Tapawera, Te Hora and the Wairau to take part in their learnings. Relationships between kaiako and whānau have been built through mentoring which has created a network of connections across the rohe.

The idea of the hapū reo has developed rather than a whole rohe approach because of whānau engaging at a hapū level. There are 14 kaiako and 24 whānau, including 114 individuals involved made up of 55 adults and 59 children. Sixty percent of the adults are Māori, with 100% of their tamariki involved being Māori. Fourteen weekly community classes run across the top of Te Waipounamu. Each whānau has a personalised te reo pathway mapped out, identifying strategies to speak te reo as a whānau, providing supporting resources and personalised delivery to enable accelerated growth.

Taking a holistic Whānau Ora approach, Te Ataarangi ki te Tau Ihu o Te Waka a Māui Incorporated also provide monthly group activities and evaluate and measure the progress of whānau as their language confidence and cultural wellbeing grows.

Whānau within each area meet to learn waiata and speak te reo socially. Kaiako are engaged in teaching te reo alongside whānau, this has been very rewarding and has had an impact on their own te reo journey and created strong community network (whariki).

RESEARCH SHOWS MĀORI APPRENTICESHIP TRUST IS A SOLID INVESTMENT

Research and evaluation reports were presented in Christchurch in September 2017 by leading wellbeing economics expert Professor Paul Dalziel and Dr Catherine Savage of Ihi Research which provides a significant evidence base that the Māori Apprenticeship model developed by He Toki Apprenticeship Trust is proving its worth.

The potential return on the employment outcomes of this initiative is substantial. “Our findings indicate the initiative would potentially return \$7 for every \$1 invested” said Professor Dalziel.



“We carried out research on He Toki Apprenticeship Trust to analyse the return on investment of the Whānau Ora approach which supports trainees through their apprenticeships in partnership with Ngāi Tahu, Hawkins Construction, the Building and Construction Industry Training Organisation (BCITO) and ARA Institute of Canterbury. Māori youth are employed by the trust and placed with host employers for work and their apprenticeship,” he said.

“Initiatives such as group training schemes, youth leadership camps, fitness and lifestyle, nutrition and culture focussed entities are all built around the philosophy of Whānau Ora – driven by whānau for whānau. Our research shows the approach is making a positive social impact by building cultural and community connectedness, social, health and economic developments for whānau,” said Dr Savage.

ENABLING COMMUNITY CONNECTEDNESS



Storytelling is a powerful art form which keeps our histories alive, it enables us to pass information down through the generations, and in doing so contributes to our sense of identity, belonging and connection.

Te Pūtahitanga o Te Waipounamu partnered with Ahi Kaa o Ngā Pakiaka Mōrehu o te Whenua, to utilise storytelling as a medium to increase awareness amongst Ahi Kaa of their historical roles and responsibilities in the active protection and guardianship of cultural heritage. One of their projects included an exhibition which ran for six weeks at the Millenium Art Gallery in Blenheim.



The exhibition documented the settlement of the Kurahaupo claim beginning in 1840 when Ihaia Kaikōura signed the Treaty of Waitangi at Te Whanganui, through to 2014 when the claim was finally settled. The exhibition was based on a chapter in the book, *The Treaty on the Ground* “New Grounds Old Battles: The Kurahaupo Settlement”, co-authored by Richard Bradley, Judith MacDonald, Mark Moses and Dr Peter Meihana. The exhibition also featured work from iwi members Margaret Bond, Clarry Neame and Keelan Walker.



Ngā Pakiaka Mōrehu o te Whenua, in this unique art exhibition, shared their own stories with the wider community. In doing so, they were able to gain access to the unique understanding of what it is to be “Ahi Kaa”, the repositories of tribal history and knowledge of the ancestral lands within their Rangitāne o Wairau iwi.

WHAKAOREORE - TRANSFORMING LIVES WITH TIKANGA VALUES

Moana House was established in 1987 as a residential therapeutic community house for male offenders to provide a long-term treatment programme specifically tailored to at-risk serious offenders with a long history of incarceration and significant re-integration needs.

Moana House have developed a Whānau Ora framework called Heke Tikanga which is based on the belief that change is possible and that everyone has the capacity for wellness and wellbeing. The focus is on changing the pattern of reoffending of released Māori offenders by developing and encouraging their connection to whānau. Leading the work alongside the tāne is their kaimahi who specialise in transformative change. Together they create individual and whānau goals and provide the extra support along the way to strengthen their resilience as they adapt to life back in the community. Tāne have the opportunity to take part in a range of unique programmes underpinned by tikanga values which, work to their strengths. Outcomes from this approach indicate that Moana House offers real hope and a positive way forward for the tāne who participate in the programme offered.



G O V E R N A N C E

GENERAL PARTNER LTD BOARD



TREVOR TAYLOR: CA, CMINSTD

GPL - CHAIR GENERAL PARTNER LTD

Trevor was appointed to the Board of the GPL in December 2015 and took on the role as Chair in 1 July 2017. Trevor was born in Dunedin and in his late teens moved to Wellington where he resides. Trevor is a qualified Chartered Accountant and a Chartered Member of the NZ Institute of Directors. Trevor has wide ranging senior executive and governance experience covering the private, public, local government, health, NFP Chair of Wellington Free Ambulance Trust; Trustee of Life Flight Trust; Board Member and Chair of the Finance and Audit Committee of Compass Health; Board Member, Chair of the Sport Funding Committee, Chair of the Health and Safety Committee and member of the Audit and Finance Committee of the NZ Olympic Committee; Board Member of Surf Life Saving NZ; Independent Board Member and Chair of the Governance and Risk Committee of Greyhound Racing NZ and a member of the Advisory Board of ĀKAU a Kaikohe based start-up Social Enterprise Business. Previous governance roles were in the energy and construction-transport sectors.

Trevor's initial career was within the Energy Sector where he spent 25 years working for Petrocorp, Fletcher Challenge Petroleum, Southern Petroleum and the Electricity Corporation of New Zealand. Following which Trevor worked for 14 years in the NFP sector as the CEO of the Outward Bound Trust of NZ.



GLENICE PAINE

**CHAIR - GPL PERFORMANCE AND
REMUNERATION COMMITTEE**

Glenice was appointed to the Board of the GPL in April 2017. Previously a member of the founding Te Pūtahitanga Te Taumata Board, she has a background in the conservation and resource management fields and was recently appointed to the Environment Court as Deputy Commissioner. Glenice has held many governance positions and has gained considerable experience through her tenure as Tumuaki (Chair) of Ngā Kaihautu Tikanga Taiao, a Māori Advisory Committee to the Environmental Protection Authority, and Chair of Te Atiawa Trust.

She is currently a member of the Biosecurity 2025 Strategy Steering Group, Chair of the Kahui Māori Biological Heritage – National Science Challenge and interim Chair of Te Tira Whakamataki (The Māori Biosecurity Network).



DONOVAN CLARKE

**CHAIR FINANCE, AUDIT AND RISK
COMMITTEE**

Donovan was appointed as a Director for Te Pūtahitanga o Te Waipounamu in December 2015. He is an experienced Director with Governance experience across multiple sectors. Donovan has a passion and commitment to improving Māori health outcomes. He has a vision for tāne, that is to “stand up” and be the leaders of their whānau, that’s Whānau Ora.

Born and bred in Murihiku, Donovan's parents like so many others travelled south in the 60's and 70's in seek of employment...and stayed. He grew up around Murihiku marae, Te Rau Aroha and Ngā Hau e Whā and has fond memories of his childhood. Donovan has a Masters in Business from Otago University and is the CEO of Manaia Health PHO in Whangarei.



LISA TUMAHAI

GENERAL PARTNER LTD

Lisa is of Ngāi Tahu, Tainui and Ngāti Kahungunu descent. She has a Bachelor of Commerce. Lisa was appointed as a director of Te Pūtahitanga o Te Waipounamu in December 2015, prior to that Lisa was the Chair of Te Taumata. Lisa is currently the Kaiwhakahaere of Te Rūnanga o Ngāi Tahu.

Prior to taking on a full time governance role for Ngāi Tahu Lisa was a Portfolio Manager for Canterbury District Health Board. Lisa is a Trustee on West Coast PHO, a Member of the NZ Police Commissioners Māori Focus Forum, and holds other community and commercial governance roles. Lisa is an executive member of her Papatipu Rūnanga Ngāti Waewae of Te Tai Poutini.

TE TAUMATA



AMOROA LUKE
MNZM, CHAIRPERSON

TE RŪNANGA O NGĀTI RĀRUA



TAKU PARAI
VICE CHAIRPERSON

TE RŪNANGA O TOA RANGATIRA INC



JO MCLEAN

TE RŪNANGA O NGĀI TAHU



GENA MOSES-TE KANI

TE RŪNANGA O NGĀTI KUIA TRUST



TE HAWE RURU

TE ĀTIAWA TE WAKA-A-MĀUI TRUST



ROB MCKEVEN

NGĀTI TAMA KI TE WAIPOUNAMU TRUST



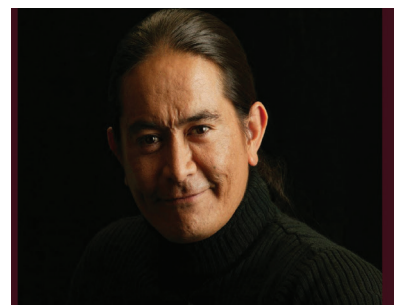
JANIS DE THIERRY

TE RŪNANGA O RANGITĀNE O WAIRAU



HINEMOA CONNER

NGĀTI APA KI TE RĀ TŌ CHARITABLE TRUST



TOA WAAKA

NGĀTI KOATA TRUST

INDEPENDENT ASSESSMENT PANEL 2017/18



DR LORRAINE EADE

NGĀTI RĀRUA AND NGĀTI TOA
RANGATIRA

Dr Lorraine Eade, who chairs the panel, is Business Development Manager – Te Waka a Māui – for Westpac. She was previously the director of the Marlborough Children's Team. Dr Eade has also been employed with Canterbury District Health Board and before that was the Mental and Māori Health Portfolios manager at Marlborough District Health Board.

Lorraine's impressive array of qualifications include: a Bachelor of Business; Bachelor of Applied Science (Psychology Major); Master of Arts (Psychology); and most recently, PhD Philosophy (Te Tau Ihu Māori Mental Health). Lorraine was the first General Manager for Ngāti Rārua Iwi Trust from 1995 to 2001, and has served as a Director on both the Hauora, and fishing company Te Tao Tangaroa Ltd.



DAME TARIANA TURIA

NGA WAIRIKI, NGĀTI APA, WHANGANUI,
TUWHARETOA, NGA RAURU

Hon Dame Tariana Turia was the inaugural Minister for Whānau Ora, having retired in 2014 after 18 years as a Member of Parliament. Her ministerial portfolios included Health, Employment, Housing, Social Development, Child, Youth and Family, Community and Voluntary Sector, Disabilities. Dame Tariana is the Patron of the Whanganui YWCA; Patron of New Zealand's Weight-loss Surgery Trust and a Mentor for ABI Rehabilitation New Zealand. She is also the Chair of the Parihaka Settlement Trust, a Pou for the North Island Whānau Ora Commissioning Agency, Te Pou Matakana; and a Life-member of CCS Disability Action.

During her significant contribution as a Minister two of her greatest achievements are in Whānau Ora and tobacco reform. Whānau Ora represents a transformation in the way services are designed and delivered, contracts arranged and providers work together. It is a bold and innovative approach which places the aspirations and outcomes for whānau at the centre.



MALCOLM MORRISON

BA/LLD (VICTORIA) DIRECTOR AND
PRINCIPAL CONSULTANT FOR EMPOWER
ADVISORY SERVICES LIMITED

Malcolm is a second generation kiwi both sides of his family are native Gaelic speakers from the Isle of Lewis in the Western Hebrides of Scotland.

Malcolm formed Empower AS to provide a range of outcome-based contracting, procurement (including developing fit-for-purpose purchasing frameworks and contestable application processes, change management and advisory services to a variety of clients. Malcolm provides a combination of commercial and legal skills to provide strategic legal, procurement advice, contestable application process design and implementation, project leadership and change management services to central government agencies in New Zealand.

STAFF



RONGO BAKER

CONTRACT ASSISTANT



JASMINE BRIGGS

EXECUTIVE ASSISTANT/OFFICE MANAGER



GINA LEE DUNCAN

CONTRACT ADVISOR



MAANIA FARRAR

COMMISSIONING MANAGER



IVY HARPER

STRATEGIC ANALYST



TRISHA HARRISON-HUNT

CONTRACT ADVISOR



PARI HUNT

NAVIGATOR COORDINATOR



RAWA KARETAI

BOARD SECRETARIAT



MAIRE KIPA

NAVIGATOR TEAM LEADER



HELEN LEAHY

POUĀRAHI/CHIEF EXECUTIVE



SERENA LYDERS

NAVIGATOR MANUKURA



TE RA MORRIS

CONTRACT ADVISOR



MAMAEROA NGATA-STEVENS

WHĀNAU ORA NAVIGATOR (ORANGA
TAMARIKI)



RANAE NIVEN

SENIOR COMMUNICATIONS ADVISOR



VANIA PIRINI

CONTRACT ADVISOR



SUE QUINN

OUTCOMES SPECIALIST



BEN RERITI-JONES

INFORMATION ANALYST



HIKAIRO TE HAE

KAIARAHĪ



MICHELLE TURRALL

IWI RELATIONSHIP MANAGER

**TE PŪTAHITANGA O TE WAIPOUNAMU LIMITED
PARTNERSHIP**

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2018

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TE PŪTAHITANGA O TE WAIPOUNAMU LIMITED PARTNERSHIP

PARTNERS' APPROVAL OF FINANCIAL STATEMENTS

For the Year Ended 30 June 2018

AUTHORISATION FOR ISSUE

The General Partner authorised the issue of these financial statements on 29 October 2018.

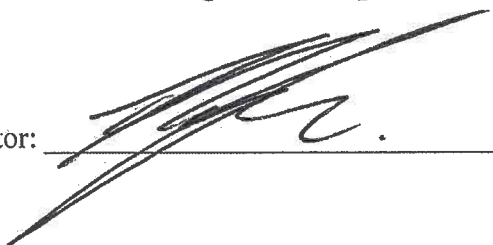
APPROVAL BY GENERAL PARTNER

The General Partner is pleased to present the financial statements of Te Pūtahitanga o Te Waipounamu Limited Partnership for the Year Ended 30 June 2018 on pages 4 to 14.

For and on behalf of the General Partner, Te Pūtahitanga o Te Waipounamu GP Limited
29 October 2018

Chair of Te Pūtahitanga o Te Waipounamu General Partner

Director: _____



Board Member, Te Pūtahitanga o Te Waipounamu General Partner

Director: _____



STATEMENT OF COMPREHENSIVE REVENUE AND EXPENSE
For the Year Ended 30 June 2018

	Notes	2018 \$	2017 \$
Income Received			
Te Puni Kōkiri		12,579,010	13,476,600
Ministry of Social Development		0	200,000
Ministry of Health		31,000	0
Oranga Tamariki – Ministry for Children		312,500	0
Pharmac		50,000	0
Te Putea Whakatupu Trustees		40,000	0
Te Rau Matatini		20,000	0
Other Income		143,170	191,476
Interest Received		64,032	97,060
		13,239,712	13,965,136
Add: Contractual Funds brought forward		1,817,583	984,666
Less: Contractual Funds not yet earned		(1,905,488)	(1,817,583)
Net Operating Income	2.1	13,151,807	13,132,219
Operating Expenditure			
Commissioning Payments	2.2	(9,434,924)	(10,016,244)
Personnel Expenses		(1,910,093)	(1,565,295)
Office Expenses		(129,590)	(96,867)
IS/IT Expenses		(181,510)	(109,739)
Depreciation	1.3	(13,343)	(2,756)
Occupancy Expenses		(340,573)	(288,963)
Communication Expenses		(26,574)	(16,150)
Insurance		(11,738)	(11,083)
Travel Expenses		(312,527)	(285,027)
Vehicle Expenses		(88,573)	(60,437)
Professional Charges		(227,147)	(163,781)
Business Promotional & Sponsorships		(178,477)	(196,365)
Bank Charges		(1,111)	(2,784)
Board Expenses		(193,438)	(142,409)
Hui & Koha Costs		(36,994)	(40,340)
		(13,086,612)	(12,998,240)
Surplus for the Year		65,195	133,979
Other Comprehensive Revenue and Expense		0	0
Total Comprehensive Revenue and Expense		65,195	133,979

STATEMENT OF CHANGES IN PARTNERS CAPITAL
For the Year Ended 30 June 2018

	2018 \$	2017 \$
Balance as at start of the period	154,104	20,125
Surplus for the year allocated to Limited Partners	65,195	133,979
Other Comprehensive Revenue and Expense for the Year	0	0
Total Comprehensive Revenue and Expense for the Year	219,299	154,104
Balance as at end of period	219,299	154,104

STATEMENT OF FINANCIAL POSITION

As At 30 June 2018

	Notes	2018 \$	2017 \$
Current Assets			
Cash and Cash Equivalents	1.1	2,118,039	3,377,000
Receivables	1.2	763,279	202,964
Resident Withholding Tax Refund Due		51,133	63,472
Total Current Assets		2,932,451	3,643,436
Non-Current Assets			
Plant and Equipment	1.3	74,351	5,731
Total Non-Current Assets		74,351	5,731
Total Assets		3,006,802	3,649,167
Current Liabilities			
Payables and Accruals	1.4	776,578	1,594,300
Employee Entitlements		105,437	83,180
Contractual Income Received in Advance		1,905,488	1,817,583
Total Current Liabilities		2,787,503	3,495,063
Non-Current Liabilities		0	0
Total Liabilities		2,787,503	3,495,063
Net Assets		219,299	154,104
Partnership Equity			
Partners Equity		219,299	154,104
Total Equity		219,299	154,104

STATEMENT OF CASH FLOWS

For the Year Ended 30 June 2018

	Notes	2018 \$	2017 \$
Cash Flows from Operating Activities			
Cash receipts from Funders		13,194,130	13,844,246
Cash paid to Suppliers, Providers and Employees		(14,101,426)	(13,580,469)
Interest received		64,032	97,060
Goods & Services Tax Received / (Paid)		(333,734)	39,558
Net Cash Inflow / (outflow) from Operating Activities		(1,176,998)	400,395
Cash Flows from Investing Activities			
Purchase of Property, Plant and Equipment	1.3	(81,963)	0
Net Cash (outflow) from Investing Activities		(81,963)	0
Net Increase / (Decrease) in Cash and Cash Equivalents		(1,258,961)	400,395
Cash and Cash Equivalents at 1 July		3,377,000	2,976,605
Cash and Cash Equivalents at 30 June	1.1	2,118,039	3,377,000

NOTES TO THE FINANCIAL STATEMENTS

REPORTING ENTITY

Te Pūtahitanga o Te Waipounamu Limited Partnership is a Limited Partnership registered in New Zealand under the Limited Partnerships Act 2008.

The partnership is a not for profit public benefit entity for the purposes of financial reporting in accordance with the Financial Reporting Act 2013 and is domiciled in New Zealand. Its principal service is to invest in building sustainable whānau capability across Te Waipounamu.

BASIS OF PREPARATION

The financial statements have been prepared:

- in accordance with Generally Accepted Accounting Practice in New Zealand ("GAAP"). They comply with NZ Public Benefit Entity Reduced Disclosure Regime accounting standards ("PBE Standards RDR") as appropriate for Tier 2 not for profit public benefits entities, for which all reduced disclosure regime exemptions have been adopted.

The entity qualifies as a Tier 2 reporting entity on the basis that it does not have public accountability and for the two most recent reporting periods it has had between \$2M and \$30M operating expenditure.

- on the basis of historical cost.
- The financial statements are presented in New Zealand Dollars (\$) which is the controlling entity's functional and presentation currency. There has been no change in the functional currency of the entity during the year.

The Financial Statements were authorised for issue by the directors on 29 October 2018.

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires management to exercise its judgement in applying the entity's accounting policies.

Estimates and judgements are reviewed by management on an on-going basis, with revisions recognised in the period in which the estimate is revised and in any future periods affected

ACCOUNTING POLICIES

Accounting policies that are relevant to the understanding of the financial statements and summarise the measurement basis are provided throughout the notes to the financial statements where applicable. The remaining accounting policies are provided below. The accounting policies have been consistently applied to the periods presented in these financial statements.

Revenue

Revenue is the fair value of the consideration received or receivable, net of GST, discounts and rebates. Revenue is recognised when it is probable that the economic benefits will flow to the entity and that it can be reliably measured.

Revenue from services is taken to the comprehensive revenue and expense when the performance obligations are achieved. Interest income is recognised on a time proportion basis using the effective interest method.

Goods and Services Tax

Revenues, expenses, assets and liabilities are recognised exclusive of goods and services tax (GST), except for receivables and payables which are recognised inclusive of GST where applicable.

Impairment of Assets

At each reporting date, the entity reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Section 1: Analysis of Assets and Liabilities

1.1. CASH AND CASH EQUIVALENTS

ANZ National Bank – Cheque Account ⁽¹⁾
ANZ National Bank – Call Account ⁽¹⁾

2018	2017
\$	\$
2,118,039	3,325,625
0	51,375
2,118,039	3,377,000

(1) Interest is received on balances in funds on a daily basis at a current rate of 2.25% per annum (June 2017: 2.25%) and charged on overdrawn balances on a daily basis at a floating rate currently 16.50% per annum (June 2017: 9.50%).

Recognition and measurement

Cash and cash equivalents includes cash in hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

Cash flows are included in the Statement of Cash Flows net of Goods and Services Tax.

1.2. RECEIVABLES

Trade Receivables
Other Receivable
GST Receivable

301,350	8,879
461,929	0
0	194,085
763,279	202,964

Recognition and measurement

Trade and other receivables arise in the ordinary course of business and are recognised at the original invoice amount less any provision for doubtful debts. They are subsequently measured at amortised cost (using the effective interest method) less any provision for impairment. No interest is charged on trade receivables.

Receivables are reviewed on an individual basis to determine whether any amounts are unrecoverable and a specific provision is made. The provision for doubtful debts is the estimated amount of the receivable that is not expected to be paid. Debts known to be uncollectible are written off as bad debts to the comprehensive revenue and expense immediately.

1.3. PLANT AND EQUIPMENT

Key judgements and estimates

Plant and equipment of the entity is reviewed for any indication of impairment on an annual basis. If an indication of impairment exists, the recoverable value of the plant and equipment needs to be assessed.

	Office Equipment at Cost	Leasehold Improvements at Cost	Computer Equipment at Cost	Total
	\$	\$	\$	\$
Net book value at 30 June 2017	4,766	0	965	5,731
Additions / (Disposals)	30,601	25,018	26,344	81,963
Depreciation Expense	3,367	521	9,455	13,343
Closing balance at 30 June 2018	32,000	24,497	17,854	74,351

1. ANALYSIS OF ASSETS AND LIABILITIES

1.3. PLANT AND EQUIPMENT *continued*

	Office Equipment at Cost	Leasehold Improvements At Cost	Computer Equipment at Cost	Total
	\$	\$	\$	\$
Cost	38,688	25,018	29,796	93,502
Less Accumulated Depreciation	6,688	521	11,942	19,151
Net book value at 30 June 2018	32,000	24,497	17,854	74,351

Recognition and Measurement

Plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Depreciation

Depreciation is charged to write down the value of the asset on straight line basis to an estimated residual value over their economic lives. Land and work in progress are not depreciated. Estimated useful lives are as follows:

Office Furniture and Equipment	5 years
Leasehold Improvements	10 years
Computer Equipment	3 years

1.4. PAYABLES AND ACCRUALS

	2018	2017
	\$	\$
Trade Payables and Accruals	384,561	1,589,852
GST Payable	390,252	0
Related Parties	1,765	4,448
	776,578	1,594,300

Recognition and measurement

Accounts payable are recognised when the entity becomes obliged to make future payments resulting from the purchase of goods and services.

No interest is charged on the trade payables. The entity has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

Section 2: Financial Performance

2.1. INCOME RECEIVED

	2018	2017
	\$	\$
Exchange Revenue	12,944,605	12,843,683
Non-Exchange Revenue	207,202	288,536
Net Operating Income Received	13,151,807	13,132,219

Exchange transactions are where one entity receives assets or services, or has liabilities extinguished, and directly gives approximately equal value (primarily in the form of cash, goods, services or use of assets) to another entity in exchange.

Non-exchange transactions are not exchange transactions. An entity either receives value from another entity without directly giving approximately equal value in exchange, or gives value to another entity without directly receiving approximately equal value in exchange.

Recognition and measurement – Grants and External Funding

Revenues from non-exchange transactions is recognised when the entity obtains control of the transferred asset (cash, goods or services), and:

- it is probable that the economic benefits or service potential related to the asset will flow to the entity and can be measured reliably; and
- the transfer is free from conditions that require the asset to be refunded or returned to the funding entity if the conditions are not fulfilled.

To the extent that there is a condition attached that would give rise to a liability to repay the grant amount or to return the granted asset, a deferred revenue liability is recognised instead of revenue. Revenue is then recognised only once the entity has satisfied these conditions.

2.2. DIRECT COMMISSIONING EXPENDITURE

Commissioning Payments ⁽¹⁾	4,207,031	5,047,794
Commissioning Contractor and Navigator Payments ⁽²⁾	5,227,893	4,968,450
	9,434,924	10,016,244

- (1) Commissioning payments provide start-up funding to whānau initiatives with a strong prospect of generating social change against Whānau Ora Outcomes.
- (2) Navigator Positions engage directly with whānau to co-ordinate and facilitate services and opportunities to support whānau towards becoming self-managing.

Section 3: Financial Instruments

3.1. MANAGEMENT OF FINANCIAL RISKS

CREDIT RISK

Credit risk is the risk of financial loss to the Limited Partnership if a customer or counter-party fails to meet its financial obligations. The Limited Partnership's maximum exposure is represented by the carrying amount of receivables, cash and cash equivalents.

Exposure to credit risk primarily arises from receivables which is limited due to the customer base being small and unrelated. There is no single counter-party that gives rise to significant credit risk exposure.

LIQUIDITY RISK

Liquidity risk is the risk that the Limited Partnership is unable to meet its financial obligations. This is managed by monitoring forecast and actual cash flows.

INTEREST RATE RISK

Interest rate risk arises on cash held in bank or on overdraft in the ordinary course of business.

FOREIGN EXCHANGE RISK

The Limited Partnership has no significant foreign exchange risk.

Section 4: Other

4.1. RELATED PARTIES

Shareholder entities

Te Pūtahitanga o Te Waipounamu GP Limited is the General Partner of Te Pūtahitanga o Te Waipounamu Limited Partnership.

The Limited Partners of Te Pūtahitanga o Te Waipounamu Limited Partnership are:

Name of Limited Partner	% of equity interest	
	2018	2017
Ngāti Apa ki Te Rā To Charitable Trust	11.11%	11.11%
Ngāti Koata Trust	11.11%	11.11%
Kaikaiawaro Charitable Trust Board	11.11%	11.11%
Ngati Rarua Iwi Trust	11.11%	11.11%
Te Rūnanga a Rangitane o Wairau Inc.	11.11%	11.11%
Ngāti Tama ki Te Waipounamu Trust	11.11%	11.11%
Te Rūnanga o Toa Rangatira Incorporated	11.11%	11.11%
Ngāi Tahu Development Corporation Limited	11.11%	11.11%
Te Atiawa o Te Waka-a-Māui Limited	11.11%	11.11%

Transactions with related parties involving shareholder entities

There have been transactions with related parties during the year. All related party transactions were on an arm's length basis.

The related party was Te Rūnanga o Ngai Tahu (as parent of the Ngāi Tahu Development Corporation Limited). The type of transaction involved was payroll and accounting services paid \$18,000 (2017: \$18,000), legal services \$18,000 (2017: \$18,000), communication services \$nil (2017: \$15,000), business & information support fees \$57,500 (2017: \$57,500) and HR services \$18,000 (2017: \$18,000). Included in Accounts Payable is \$1,765 owing to Te Runanga o Ngai Tahu (2017: \$4,448).

Included in board expenses for the year are Directors & Committee fees of \$127,962 (2017: \$87,165).

4.2. CAPITAL COMMITMENTS

Capital commitments are those asset purchases that are contracted for at balance date but have not been recognised in these financial statements.

There were no commitments for capital expenditure at 30 June 2018 (2017: nil).

4.3. CONTINGENT LIABILITIES

A contingent liability is a liability that is not sufficiently certain to qualify for recognition on the balance sheet due to a uncertainty of future event occurring or cannot be reliably measured.

Te Pūtahitanga o Te Waipounamu maintains a \$171,277 (2017: \$104,817) guarantee through ANZ to Henshaw Goodman Limited as part of the office lease at 10 Show Place.

4.4. SUBSEQUENT EVENTS

There are no events subsequent to balance date in the current year (2017: nil).

4.5. OPERATING LEASE ARRANGEMENTS

Operating leases relate to :

- Buildings 3 year term
- Motor Vehicle 3 year term

The entity does not have any options to purchase the leased assets at the expiry of the lease period.

Future commitments on operating leases are as follows:

Due within One Period

Due within One to Two Periods

Due within Two to Five Periods

Due after Five Periods

2018	2017
\$	\$
285,285	280,752
269,259	274,806
24,506	281,798
0	0
579,050	837,356

Recognition and measurement

Operating leases are leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased items.

Operating leases payments are recognised in operating expenditure in the Statement of Comprehensive Revenue and Expense.

4.6. GOING CONCERN

Te Pūtahitanga o Te Waipounamu has secured funding from Te Puni Kokiri for a 3 year contract which expires in June 2020.

4.7. CHANGES IN FINANCIAL REPORTING STANDARDS

In the current year, the entity adopted all mandatory new and amended Standards and Interpretations. None of the new and amended Standards and Interpretations had a material impact on the amounts recognised in these financial statements.

We are not aware of any standards in issue but not yet effective which would materially impact the amounts recognised or disclosed in the financial statements. They will be adopted when they become mandatory.



Independent Auditor's Report

To the Partners of Te Putahitanga o Te Waipounamu Limited Partnership

Opinion

We have audited the financial statements of Te Putahitanga o Te Waipounamu Limited Partnership (the 'Limited Partnership'), which comprise the statement of financial position as at 30 June 2018, and the statement of comprehensive revenue and expense, statement of changes in partners capital and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements, on pages 4 to 14, present fairly, in all material respects, the financial position of the Limited Partnership as at 30 June 2018, and its financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ('ISAs') and International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the entity in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants*, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Other than in our capacity as auditor, we have no relationship with or interests in the entity, except that partners and employees of our firm deal with the entity on normal terms within the ordinary course of trading activities of the business of the Limited Partnership.

Board of the General Partner's responsibilities for the financial statements

The Board of the General Partner are responsible on behalf of the Limited Partnership for the preparation and fair presentation of the financial statements in accordance with Public Benefit Entity Standards Reduced Disclosure Regime, and for such internal control as the Board of the General Partner determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of the General Partner are responsible for assessing the Limited Partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of the General Partner either intends to liquidate the Limited Partnership or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the External Reporting Board's website at:

<https://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-8>

This description forms part of our auditor's report.

Restriction on use

This report is made solely to the partners of the Limited Partnership, as a body. Our audit has been undertaken so that we might state to the partners those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the partners as a body, for our audit work, for this report, or for the opinions we have formed.

Deloitte Limited

Christchurch, New Zealand
29 October 2018

TE PŪTAHITANGA O TE WAIPOUNAMU LIMITED PARTNERSHIP

DIRECTORY

PARTNERSHIP OFFICE

Te Whare o Te Waipounamu
10 Show Place
Addington
Christchurch

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GENERAL PARTNER

Te Pūtahitanga o Te Waipounamu GP Limited

DIRECTORS OF GENERAL PARTNER, TE PŪTAHITANGA O TE WAIPOUNAMU GP LIMITED

Donovan Clarke	Appointed from 4 December 2015
Susan Paine	Appointed from 11 April 2017
Trevor Taylor	Appointed from 4 December 2015
Lisa Tumahai	Appointed from 4 December 2015

LIMITED PARTNERS OF TE PŪTAHITANGA O TE WAIPOUNAMU LIMITED PARTNERSHIP

Ngāti Apa ki Te Rā To Charitable Trust
Ngāti Koata Trust
Kaikaiaawaro Charitable Trust Board
Ngāti Rarua Iwi Trust
Te Rūnanga a Rangitane o Wairau Inc.
Ngāti Tama ki Te Waipounamu Trust
Te Rūnanga o Toa Rangatira Incorporated
Ngāi Tahu Development Corporation Limited
Te Atiawa o Te Waka-a-Māui Limited

AUDITOR

Deloitte Limited

SOLICITORS

Te Rūnanga o Ngāi Tahu Legal Counsel

BANKERS

ANZ National Bank Limited

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29 October 2018

The Committee
Te Putahitanga o Te Waipounamu Limited Partnership
10 Show Place, Addington
CHRISTCHURCH

Dear Committee Members

Management letter for the year ended 30 June 2018

In accordance with our normal practice, we enclose our comments on certain internal controls and accounting practices which came to our attention during our audit of the consolidated financial statements of Te Pūtahitanga o Te Waipounamu Limited Partnership (the 'Limited Partnership') for the year ended 30 June 2018. The matters raised in this report have been discussed and agreed with management of the Limited Partnership and their comments have been included.

We remind you that our audit was not designed to provide assurance as to the overall effectiveness of the controls operating within the Limited Partnership, although we have reported to management any recommendations on controls that we identified during the course of our audit work. The matters being communicated are limited to those deficiencies that we have identified during the audit and that we have concluded are of sufficient importance to merit being reported. Recommendations for improvement should be assessed by you for their full commercial implications before they are implemented.

This correspondence is part of our ongoing discussions as auditor in accordance with our engagement letter and master terms of business dated 12 September 2018 and as required by New Zealand auditing standards. This report includes only those matters that have come to our attention as a result of performing our audit procedures and which we believe are appropriate to communicate to the Board of Directors and/or management. The audit of the financial statements does not relieve management or the Board of Directors of their responsibilities. The ultimate responsibility for the financial statements and the design, implementation and maintenance of an appropriate internal control system to prevent and detect fraud or error rests with the Board of Directors.

We have prepared this report solely for the use of the Board of Directors and/or management and it would be inappropriate for this report to be made available to third parties and, if such a third party were to obtain a copy without our prior written consent, we would not accept responsibility for any reliance that they might place on it.

We would like to take this opportunity to extend our appreciation to management and staff for their assistance and cooperation during the course of our audit.

If you would like to discuss any matters raised in this report please do not hesitate to contact us.

Yours faithfully



Paul Bryden
Partner
for Deloitte Limited

Te Putahitanga o Te Waipounamu Limited Partnership
Management Letter
For the year ended 30 June 2018

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1. Contract Dates

Observation:

It was noted through our understanding of the discretionary grant process that there were a number of agreements that were not dated.

Risk:

There is a risk that these contracts may be void due to there not being a valid date or the recording of the initial sign on contract amounts will be done incorrectly due to not date being specified.

Recommendation:

DTT recommend that checks are put in place to ensure that all contracts are appropriately dated.

Management Comment:

While each agreement includes a clause stating the term of the agreement with the valid timeframe stipulated, the date of both parties signing the agreements appears to have some inconsistencies identified.

To rectify this:

- All Header Agreements will now include a consistent date of signing line on the contract signature page; and
- The Contract Administrator will add this requirement to her compliance checklist to ensure all contracts are appropriately dated.

2. Inconsistencies in contracts

Observation:

Through our testing of the discretionary grant contracts it was noted that there were instances where different contract templates were used.

Risk:

There is a risk that by having separate templates that inconsistencies may arise that could have material impacts on contracts.

Recommendation:

DTT recommend that a set template is used across the entire organisation to ensure all contracts are operating on the same clauses and to increase the efficiency of the review process.

Management Response

Management has commenced a review of the contract templates utilised by Te Pūtahitanga o Te Waipounamu to ensure all contracts will be operating on the same clauses and reduce variability.

Currently the Commissioning Agency uses three formats:

- Contract for services
- Contract for services (with Term Agreement Sheet)
- Provisional grant funding

Prior year findings still applicable in the current year

3. Incorrect recording of discretionary payments

Observation:

It was noted that there were instances in our prior year testing of the discretionary payments that there were amounts that hadn't been recorded in the years expenses which should have been, as well as expenses that had been recorded which shouldn't have. This was in relation to payments made in July 2016 which were not included which should have been due to the expense being for the following quarter. There was also one instance where an April 2016 payment was recorded which should not have been recorded. It is noted that the cut-off for the 2018 year was appropriately recorded with the impact in the current year being the roll out of the prior year error.

Risk:

There is a risk that the expense balance can be misstated based on payments being recorded that shouldn't be as well as payments that aren't recorded which should be.

Recommendation:

DTT recommend that a thorough review be undertaken of payments at the start of the year and the end of the year to ensure that all discretionary payments are being recorded in the correct period.

Management Comment:

Where possible accruals for commitments are captured for statutory accounts. Management is comfortable that payments are captured to match our external funder reporting requirements and to match contractual obligations in the first instance. Any commitments not captured are deemed immaterial as it would merely reduce the amount of carry forward and have nil effect to balance sheet and income statement.

4. No Review of Journals

Observation:

During our testing of the manual journal entries posted by Te Putahi, it was noted that there is no evidence that the manual journals are subject to authorization or review.

Risk:

Ultimately this could result in authorised journals being posted.

Recommendation:

All manual journals should be reviewed and authorised by one of the accountants who is independent of the person keying and raising the journal. This ensures that the journals being posted are correct

Management Comment:

Management agree with the comment review. Management however consider that given the size of our organisation, review of detailed reports and in light of the robust preparation of monthly management reporting, that there is sufficient review of ledger currently in place. Management does not consider that any further review of journals would add any benefit or increase to controls.



Te Pūtahitanga
o Te Waipounamu

**TE PŪTAHITANGA O TE
WAIPOUNAMU**

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